UNIMOT CAPITAL GROUP

CONSOLIDATED QUARTERLY STATEMENT FOR Q1 2018

15th May 2018.

CONTENTS

1. UNIMOT CAPITAL GROUP – SELECTED DATA

	in PLN thousand		in EUR thousand	
	31.03.2018	Comparative data*	31.03.2018	Comparative data*
I. Revenues from sales	677 437	665 781	162 128	155 226
II. Profit/loss on operating activity	(5 486)	11 100	(1 313)	2 588
III. Gross profit/loss	(2 429)	10 033	(581)	2 339
IV. Net profit/(loss) attributable to the owners of Parent Equity	(1 704)	8 211	(408)	1 914
V. Net profit/loss	(1 966)	7 936	(471)	1 850
VI. Net operating cash flows	(9 151)	(37 715)	(2 190)	(8 793)
VII. Net investment activity cash flows	(1 448)	(391)	(347)	(91)
VIII. Net financial activity cash flows	(3 483)	79 595	(834)	18 558
IX. Total net financial flows	(13 118)	38 368	(3 139)	8 945
X. Total assets	621 346	618 520	147 641	148 294
XI. Liabilities and provisions for liabilities	421 893	417 101	100 248	100 003
XII. Long-term liabilities	30 412	23 218	7 226	5 567
XIII. Short-term liabilities	391 481	393 883	93 022	94 436
XIV. Equity	199 453	201 419	47 393	48 291
XV. Share capital	8 198	8 198	1 948	1 966
XVI. Number of shares (in thousands of shares).	8 198	8 198	-	-
XVII. Profit/loss per one common share attributable to the owners of Parent Equity (in PLN/EUR)**	(0,21)	1,02	(0,05)	0,24
XVIII. Diluted profit per one ordinary share attributable to the owners of Parent Equity (in PLN/EUR)**	(0,21)	1,02	(0,05)	0,24
XIX. Book value per one share (in PLN/EUR)***	24,33	24,57	5,78	5,89
XX. Diluted book value per one share (in PLN/EUR)***	24,33	24,57	5,78	5,89

* Data for items concerning the statement on financial condition are presented as of 31.12.2017, and for the items concerning the statement on total profits and the statement on cash flows for the period from 1.01.2017 to 31.03.2017.

** as of 31.03.2018 the number of shares used to calculate the profit per one ordinary share and the diluted profit per one ordinary share was 8 198 thousand of shares

** as of 31.03.2017 the number of shares used to calculate the profit per one ordinary share and the diluted profit per one ordinary share was 8 032 thousand of shares

*** as of 31.03.2018 the number of shares used to calculate the book value and the diluted book value per one share was 8 198 thousand of shares.

*** as of 31.12.2017 the number of shares used to calculate the book value and the diluted book value per one share was 8 198 thousand of shares

Assets and liabilities items of the statement on financial condition have been converted to EUR according to the average exchange rate PLN/EUR 4.2085 announced by the National Bank of Poland valid as of 31.03.2018 and for the comparative data PLN/EUR 4.1709 as of 31.12.2017.

Particular items concerning the profit and loss balance and other total profits and cash flows have been calculated according to the exchange rate being an arithmetical average of average NBP exchange rates valid at the last calendar day of particular months, which amounted respectively PLN/EUR 4,1784 (3 months of 2018), PLN/EUR 4,2891
(3 months of 2017).

2. INTERIM CONSOLIDATED FINANCIAL STATEMENT PREPARED ACCORIDNG TO INTERNATIONAL STANDARDS OF FINANCIAL ACCOUNTING APPROVED BY THE EUROPEAN UNION

Condensed consolidated statement on financial condition

in PLN thousand	**31.03.2018** (unexamined)	**31.12.2017***	**31.03.2017*** (unexamined)
Fixed assets			
TANGIBLE FIXED ASSETS	50 870	50 459	51 526
INTANGIBLE ASSETS	20 465	20 501	18 918
Other financial assets	391	391	75
Other long-term liabilities	6 374	7 078	7 089
Client contracts assets	3 053	-	-
Deferred income tax assets	2 426	2 079	3 573
Total fixed assets	**83 579**	**80 508**	**85 368**
Current assets			
Inventory	221 313	233 187	225 728
Client contracts assets	1 951	-	-
Trade and other receivables	267 422	245 948	201 245
Other financial assets	256	222	235
Derivatives	18 839	14 842	4 376
Income tax receivables	2 475	1 662	-
Financial resources and their equivalents	23 331	36 532	35 933
Other current assets	2 180	5 619	2 112
Total current assets	**537 767**	**538 012**	**469 629**
TOTAL ASSETS	**621 346**	**618 520**	**554 997**

** The Group has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2.*

President of the Management Board	*Vice-President of the Management Board*	*Vice-President of the Management Board*
Maciej Szozda	*Robert Brzozowski*	*Marcin Zawisza*

Person preparing the report

Małgorzata Walnik

Condensed consolidated statement on financial condition (continued)

in PLN thousand	**31.03.2018** (unexamined)	**31.12.2017***	**31.03.2017*** (unexamined)
Equity			
Share capital	8 198	8 198	8 032
Hedge accounting capital	-	-	1 604
Other capitals	163 100	163 100	140 859
Retained profits	19 398	21 102	37 940
Equity of Parent Equity's owners	**190 696**	**192 400**	**188 435**
Non-controlling interests	8 757	9 019	9 933
Equity in total	**199 453**	**201 419**	**198 368**
Long-term liabilities			
Liabilities due to credits, loans and other debt instruments	11 546	11 674	23 756
Employee benefits liabilities	184	184	131
Derivatives	18 551	10 166	416
Client contracts liabilities	-	-	-
Deferred income tax reserve	131	1 194	30
Total long-term liabilities	**30 412**	**23 218**	**24 333**
Short-term liabilities			
Overdrafts	140 492	140 575	154 104
Liabilities due to credits, loans and other debt instruments	3 917	4 097	5 929
Derivatives	24 866	19 047	8 386
Employee benefits liabilities	535	535	381
Income tax liabilities	248	106	586
Provisions	11 820	11 820	14 301
Client contracts liabilities	23 596	-	-
Trade and other liabilities	186 007	217 703	148 609
Total short-term liabilities	**391 481**	**393 883**	**332 296**
Total liabilities	**421 893**	**417 101**	**356 629**
TOTAL LIABILITIES	**621 346**	**618 520**	**554 997**

** The Group has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2*

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Person preparing the report

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Condensed consolidated statement on total revenues

in PLN thousand	**01.01.2018 - 31.03.2018** (unexamined)	**01.01.2017 - 31.03.2017*** (unexamined)
Revenues from sales	679 878	661 680
Profits (losses) on financial instruments hedging sales	(2 441)	4 101
Cost of sold goods, products and materials	(657 211)	(631 455)
Gross profit/(loss) on sales	**20 226**	**34 326**
Other operating revenues	386	344
Sales costs	(20 295)	(19 486)
Overheads	(5 672)	(3 544)
Other net profits/losses	(73)	23
Other operating costs	(58)	(563)
Profit/loss on operating activity	**(5 486)**	**11 100**
Financial revenues	4 924	41
Financial costs	(1 867)	(1 108)
Net financial revenues/(costs)	**3 057**	**(1 067)**
Share of subordinated entities in net result	-	-
Profit/(loss) before taxation	**(2 429)**	**10 033**
Income tax	463	(2 097)
Net profit/(loss) for the financial year	**(1 966)**	**7 936**
in this attributable to		
Parent Equity's owners	(1 704)	8 211
Non-controlling interests	(262)	(275)
Net profit/(loss) for the financial year	**(1 966)**	**7 936**
Other total revenues that will be reclassified as profits or losses after complying with defined conditions		
Hedging instruments valuation after tax effect consideration	-	-
Other total net profits for the financial year, after taxation	**-**	**-**
Total profits for the financial year	**(1 966)**	**7 936**
in this attributable to		
Parent Equity's owners	(776)	8 211
Non-controlling interests	(1 190)	(275)
Total profits for the financial year	**(1 966)**	**7 936**
Profit/(loss) per one share attributable to Parent Equity's owners (in PLN)	**(0,21)**	**1,02**
Diluted profit (loss) per one share attributable to Parent Equity's owners (in PLN)	**(0,21)**	**1,02**

* The Group has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2

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Condensed consolidated statement on cash flows

in PLN thousand	**01.01.2018 - 31.03.2018** (unexamined)	**01.01.2017 - 31.03.2017*** (unexamined)
Operating cash flows		
Profit/(loss) before taxation	**(2 429)**	**10 033**
Adjustments		
Tangible fixed asset amortisation	1 260	1 103
Intangible assets impairment	115	17
Loss (profit) due to exchange rate differences	(965)	1 894
(Profit)/loss on sale of tangible fixed assets	73	(23)
Net interests, transactional costs (concerning credits and loans) and dividends	1 836	1 052
Receivables status change	(18 491)	9 417
Inventory status change	11 874	7 795
Client contracts assets status change	(5 004)	-
Client contracts liabilities status change	23 596	-
Trade and other short-term liabilities status change	(30 623)	(61 666)
Status change of assets/(liabilities) due to hedging instruments	10 207	(4 940)
Provisions status change	(1 063)	(300)
Income tax paid/returned	463	(2 097)
Net operating cash flows	**(9 151)**	**(37 715)**
Investment activity cash flows		
Revenues on tangible fixed assets sale	43	51
Received interests	29	41
Revenues on loans	8	2
Other revenues (outflows) on investment activity	-	274
Tangible fixed assets purchase	(1 154)	(477)
Intangible assets purchase	(80)	(174)
Loans granted	(40)	(15)
Other investments acquisition	(254)	(93)
Net investment activity cash flows	**(1 448)**	**(391)**
Net financial activity cash flows		
Net revenues from the issuance of shares	-	99 000
Contracting credits, loans and other debt instruments	-	27 988
Repayment of credits, loans and other debt instruments	(336)	(43 286)
Payment of liabilities due to financial lease contracts	(791)	(646)
Paid interests and transactional costs (concerning credits and loans)	(2 356)	(1 090)
Other financial expenses - costs of shares issuance	-	(2 371)
Net financial activity cash flows	**(3 483)**	**79 595**
Financial resources and their equivalents status change	**(14 082)**	**41 489**
Influence of exchange rate changes concerning financial resources and their equivalents	964	(3 121)
Financial resources and their equivalents status change	**(13 118)**	**38 368**
Financial resources and their equivalents net of credits in the current account as of 1st January	**(104 043)**	**(156 539)**
Financial resources and their equivalents net of credits in the current account as of 31st March	**(117 161)**	**(118 171)**

* The Group has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2

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Condensed consolidated statement on changes in equity

in PLN thousand	Share capital	Hedge accounting capital	Other capitals (including own shares)	Retained profits	Total	Non-controlling interests	Total equity
	Equity of Parent Equity's owners						
Equity as of 1st January 2017	**5 832**	**3 721**	**46 430**	**29 605**	**85 588**	**10 332**	**95 920**
Total profits for the financial year	**-**	**(2 117)**	**-**	**8 211**	**6 094**	**(275)**	**5 819**
- Net profit for the period	-	-	-	8 211	**8 211**	(275)	**7 936**
- Other total revenues for the financial year	-	(2 117)	-	-	**(2 117)**	-	**(2 117)**
Transactions with Parent Equity's owners recognized directly in equity							
Additional payments from and payments to the owners	2 200	-	94 429	-	**96 629**	-	**96 629**
Dividend	-	-	-	-	**-**	-	**-**
Issuance of shares	*2 200*	-	-	-	***2 200***	-	***2 200***
Issuance of shares above the nominal value	-	-	*94 429*	-	***94 429***	-	***94 429***
Changes in ownership structure of subordinated entities	-	-	-	124	**124**	(124)	**-**
Equity as of 31st March 2017	**8 032**	**1 604**	**140 859**	**37 940**	**188 435**	**9 933**	**198 368**
(unexamined)							
Equity as of 1st January 2017	**5 832**	**3 721**	**46 430**	**29 605**	**85 588**	**10 332**	**95 920**
Total profits for the financial year	**-**	**(3 721)**	**-**	**23 630**	**19 909**	**(1 190)**	**18 719**
- Net profit for the period	-	-	-	23 630	**23 630**	(1 190)	**22 440**
- Other total revenues for the financial year	-	(3 721)	-	-	**(3 721)**	-	**(3 721)**
Transactions with Parent Equity's owners recognized directly in equity							
Additional payments from and payments to the owners	2 366	-	94 251	(9 837)	**86 780**	-	**86 780**
Dividend	-	-	-	*(9 837)*	***(9 837)***	-	***(9 837)***
Issuance of shares	*2 366*		*(166)*	-	***2 200***	-	***2 200***
Issuance of shares above the nominal value	-	-	*94 417*	-	***94 417***	-	***94 417***
Changes in ownership structure of subordinated entities	-	-	-	123	**123**	(123)	**-**
Profit transfer	-	-	22 419	(22 419)	**-**	-	**-**
Equity as of 31st December 2017	**8 198**	**-**	**163 100**	**21 102**	**192 400**	**9 019**	**201 419**
Equity as of 1st January 2018 (approved data)	**8 198**	**-**	**163 100**	**21 102**	**192 400**	**9 019**	**201 419**
Application effect of IFRS 15 and IFRS 9	**-**	**-**	**-**	**-**	**-**	**-**	**-**
Data adjusted by the influence of IFRS 15 and IFRS 9 as of 1st January 2018	**8 198**	**-**	**163 100**	**21 102**	**192 400**	**9 019**	**201 419**
Total profits for the financial year	-	-	-	(1 704)	**(1 704)**	(262)	**(1 966)**
Net profit/(loss) for the period	-	-	-	*(1 704)*	***(1 704)***	*(262)*	***(1 966)***
Equity as of 31st March 2018	**8 198**	**-**	**163 100**	**19 398**	**190 696**	**8 757**	**199 453**

(unexamined)

President of the Management Board | *Vice-President of the Management Board* | *Vice-President of the Management Board*

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3. EXPLANATORY NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENT

3.1 INFORMATION ON PRINCIPLES ADOPTED WHILE PREPARING THE CONDENSED CONSOLIDATED FINANCIAL STATEMENT

3.1.1 COMPLIANCE STATEMENT AND GENERAL PRINCIPLES OF INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENT PREPARATION

a) Statement of conformity

The present condensed interim consolidated financial statement ("consolidated financial statement”) has been prepared in accordance with the International Accounting Standard 34 "Interim financial reporting" and pursuant to the Regulation of the Minister of Finance of 29 March 2018 on current and periodic information provided by issuers of securities and conditions for recognition as equivalent of information whose disclosure is required under the laws of a non-member state, (Dz.U. of 2018, item 757) (the “Regulation”) and presents financial condition of the Unimot Capital Group (“Group”, “Unimot Group”) as of 31 March 2018 and 31 December 2017, the results of its operation and cash flows for the period of 3 months ended on 31 March 2018 and 31 March 2017.

b) Principle of operation continuity

Condensed interim consolidated financial statement as of the day and period ended on 31st March 2018 has been prepared assuming that the Unimot Group will continue its economic activity in the foreseeable future. As of the day of preparing the present condensed interim consolidated financial statement the circumstances that may indicate threats to continue the operations by the Unimot Group have not been observed.
Time of operation of the Parent Equity and the remaining entities included in the Unimot Group is indefinite.
The present condensed interim consolidated financial statement, except for the consolidated statement of cash flows, has been prepared in accordance with the accrual principle.

c) Significant accounting policies

In order to prepare the present condensed interim consolidated financial statement accounting policies have been applied in the scope unchanged with reference to principles applied at preparing the annual consolidated financial statement for 2017, except for adopted new standards IFRS 15 – Revenues from sale and IFRS 9 – Financial instruments described in note 3.1.2.
The Group applied the requirements of standards IFRS 9 and IFRS 15 using a modified retrospective approach with a combined effect of first application since 1st January 2018. In accordance with the possibility permitted by the standard, the Group has resigned from conversion of comparative data. The data as of 31st December 2017 and for the first quarter of 2017 has been prepared based on IAS 39, IAS 18 and IAS 11.
The influence of the implementation of new standards IFRS 9 and IFRS 15 based on data for financial year ending on 31st December 2017 was not significant therefore the Group did not make capital adjustment as of 1st January 2018.

The Group has applied new standards and changes to existing standards which have been in force since 1st January 2018. The changes applied have not influenced significantly the values of recognized assets, liabilities and total incomes of the Group.

d) Significant estimates and judgements

Preparing a financial report in accordance with the IFRS UE requires the Management Board of the Parent Equity to conduct professional judgements, estimates and assumptions, which have influence on the accepted accounting policies and presented values of assets, liabilities, revenues and costs. The estimates and related assumptions are based on historical experience and other factors, which are recognized as rational in given circumstances, and their results provide a basis for a professional judgement as to the book value of assets and liabilities, which does not result directly from other sources. The actual value may be different from the estimated value.

Significant estimates and accounting policies, as well as estimating uncertainty applied by the Management Board of the Parent Entity while preparing the present condensed interim consolidated financial statement are the same as the ones applied while preparing the annual consolidated financial statement for 2017.

3.1.2 CHANGES TO INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS).

IFRS 9 FINANCIAL INSTRUMENTS

In connection with the implementation of IFRS 9 , the Group has updated the applied accounting principles:

Financial instruments

Non-derivatives

Loans, receivables and deposits are recognised as they arise. All other financial assets (including assets measured at fair value through the financial result) are recognised on the day of the transaction which is the date when the Group becomes a party to the mutual commitment regarding the given financial instrument.

The Group ceases to recognise a financial asset at the time of expiry of the contractual rights to receive cash flows from that asset or until, when the rights to receive cash flows from the financial asset are transferred in a transaction substantially transferring all the significant risks and rewards of their property. Each share in the transferred financial asset that is created or held by the Group is treated as an asset or liability.

The Group ceases to recognise a financial asset also in the case of a significant modification of a financial asset, amongst others in case when a financial asset agreement annex will trigger the necessity to change appropriate for this asset accounting category.

The Group classifies financial instruments, other than derivatives financial assets into the following categories: financial assets measured at amortised cost, financial assets measured at fair value through other comprehensive income and financial assets measured at fair value through the financial result.

The classification of financial assets is made at their initial recognition, depending on the nature and purpose of financial assets.

The classification of a financial asset into one of the categories is made on the basis of an analysis of two equivalent criteria:

- the Group's business model of financial assets management and
- the characteristics of contractual cash flows of a financial asset.

Reclassification of financial assets takes place solely when a business model, defining the way of the management of these assets, is changed.

The derivatives embedded in financial assets (in host contracts that do not constitute derivatives and are financial assets) should not be separated – the whole of a financial asset is classified in an appropriate accounting category in accordance with the aforementioned criteria.

Financial assets measured at amortised cost

Financial assets measured at amortised cost are the assets that meet both of the following conditions:

- a financial asset is held in accordance with a business model the purpose of which is to hold financial assets in order to receive contractual cash flows and
- the conditions of an agreement concerning a financial asset give rise to cash flows at specific dates, which are solely the payment of principal amount and interest on the outstanding amount due.

The assets in this category are recognised as fixed assets providing that their realisation date exceeds 12 months from the balance sheet day. Such assets are initially recognised at fair value increased by directly attributable transaction costs. After initial recognition they are measured at amortised cost net of impairment write-offs.

Sale of financial assets measured at amortised cost may take place on condition that specified by the Group sales principles compliance with business model criteria are adhered to, the goal of the model being maintaining financial assets to obtain cash flows resulting from the contract.

If financial assets measured at amortised cost are derecognised from the balance sheet, the Group discloses the analysis of profits or losses recognised in the statement of comprehensive income and which result from derecognizing these financial assets as well as the information concerning the reasons for derecognizing these financial assets.

Financial assets measured at fair value through other comprehensive income

Financial assets measured at fair value through other comprehensive income are the assets that meet both of the following conditions:

- a financial asset is held in accordance with a business model, the purpose of which is to both receive contractual cash flows and to sale financial assets and
- the conditions of an agreement concerning a financial asset give rise to cash flows at specific dates, which are solely the payment of principal amount and interest on the outstanding amount due.

After initial recognition the financial assets in this category are measured at fair value and the results of the fair value change, other than impairment write-offs and foreign currency differences on available-for-sale debt instruments, are recognised in other comprehensive income and presented in equity. As of the date the financial assets are derecognized from the books, the accumulated value of profits or losses recognised in equity is reclassified to profit or loss of the current period.
At the time of initial recognition of investments in equities not held for trading, the Group may take advantage of the possibility to refer their fair value change to equities, however, but the selection is irrevocable and is made at the level of a single investment in an equity instrument.
If the Group designates equities to be measured at fair value through other comprehensive income, all profits and losses on/related to a given instrument, including foreign exchange profits and losses (except for revenues from dividend which are recognised in the statement of comprehensive income), are recognised in other comprehensive income and the Group does not have a possibility of their reclassification to the statement of comprehensive income.
The assets of this category are recognised as fixed assets, provided that their realization date exceeds 12 months from the balance sheet day.

Financial assets valuated at fair value through financial result
Financial assets measured at fair value through the financial result are the assets which:
- do not meet the criteria to be classified in the categories measured at amortised cost or measured at fair value through other comprehensive income,
- were assigned to this category by the Group's decision at the moment of initial recognition.

Financial assets do not meet the criteria to be classified in other categories (i.e. they are measured at fair value through the financial result), if:
- a financial asset is held in accordance with a business model, the purpose of which is not to hold financial assets in order to receive contractual cash flows (particularly when a financial asset is recognised by the Group in order to generate profit on its resale or is an equity instrument which the Group did not appoint to be measured at fair value through other comprehensive income), or
- the conditions of an agreement concerning a financial asset give rise to cash flows at specific dates, which are not solely the payment of principal amount and interest on the outstanding amount due.

Modifications of financial assets
In case of a financial asset is modified, which is not measured at fair value through the financial result, which does not result in derecognition of this financial asset from the balance sheet, the Group determines the new gross carrying amount of this asset after the modification and refers the change of this amount to gross carrying amount before the statement on comprehensive income was modified, as a financial assets modification result.

IFRS 9 Financial Instruments – the standard introduces: a new model of impairment of financial assets based on the concept of 'expected loss', changes in the rules of classification and valuation of financial instruments (in particular financial assets) and introduces a new approach to hedge accounting. The Group has implemented a new standard by actively involving organizational units mainly responsible for the area of accounting and financial reporting as well as risk management**.**

Influence of the first application of IFRS 9 on the financial condition of the Group:
Financial assets of debt instrument economic characteristics
The implementation of IFRS 9 has not changed the way of the classification and valuation of owned financial assets of debt instrument economic characteristics.
Derivatives
IFRS 9 does not change the approach to classification or valuation of derivatives.

Equities
The Group does not own equities which constitute financial assets as defined in IAS 39 and IFRS 9.
Designation / redesignation of financial assets for the measurement at fair value through the financial result
The Group does not own **financial assets** designated to be measured at fair value through the financial result in order to decrease accounting mismatch, which would otherwise occur due to financial assets valuation in amortized costs or fair value by other total revenues .

The adoption of IFRS 9 does not have an impact on the existing classification and measurement of financial liabilities of the Group.

Group's financial assets impairment – estimation of expected credit losses according to IFRS 9

Loans granted – estimating assets impairment

The Group has granted educational loans for university students in the total amount of PLN 205.255 as of 31st March 2018. The Group does not estimate these financial assets impairment.

Trade receivables – estimating assets impairment

The Group applies an overarching principle according to which a simplified approach is always applied towards trade receivables, within which write-offs for these expositions are always estimated in the amount of lifetime credit losses (*lifetime ECL*).

An assumption has been adopted within the solutions that trade receivables comprise two major groups:

1. Receivables with recognized impairment – covered by full revaluation write-off in accordance with the IAS 39 in force (overdue receivables over 180 days and receivables due to issued interest notes).
2. Receivables without recognized impairment – other trade receivables for which determining write-offs consists in expected credit loss estimation.

For insured receivables it is additionally assumed that in case partial own debtor's repayments occur, the Group and the insurer divide the repayment proportionally to their participation in credit risk.

For the purpose of expected credit loss estimation, the Group has applied historical repayability ratios within cohorts. The cohorts were created for each homogenous type of trade receivables and significant delay groups, in the periods, for which the data is available. In order to comply with the requirement of IFRS 9 that concerns consideration of current macroeconomic conditions, the data period being the basis for determining the ratios is 2 years.

The below presented table summaries present Group's trade receivables and write-offs values for expected credit losses according to the new IFRS 9.

Quality of financial assets (trade receivables) and realised write-offs:

in PLN thousand	**Trade receivables without recognized impairment**	**Trade receivables with recognized impairment**	**Total**
Trade receivables			
Before maturity	201 996	21	202 017
Delayed 1 - 14 days	21 956	64	22 020
Delayed 15 - 30 days	6 306	73	6 379
Delayed 31 -60 days	2 436	54	2 490
Delayed 61 - 180 days	3 445	149	3 594
Delayed over 180 days	-	3 782	3 782
Gross trade receivables in total as of 31.03.2018	**236 139**	**4 143**	**240 282**
Credit risk write-offs	***(145)**	***(1 175)**	**(1 320)**

* amount of write-offs (estimated impairment calculated according to IFRS 9) on receivables without recognized impairment
** amount of write-offs on receivables with recognized impairment

Receivables insurance level:

in PLN thousand	**31.03.2018**
Hedge level	
Uninsured trade receivables	76 236
Insured receivables own contribution	16 621
Insured part	147 425

Total	**240 282**

Trade receivables write-offs revaluation in the reported period:

in PLN thousand	**Write-off on receivables without recognized impairment**	**Write-off on receivables with recognized impairment**	**Total**
Write-offs on trade receivables			
Write-offs balance according to the state at the beginning of the reporting period - 01.01.2018	**(113)**	**(948)**	**(1 061)**
Transfer to Liftetime ECL (no impairment)	-	-	-
Transfer to Liftetime ECL (impairment)	-	-	-
Write-offs revaluation for receivables recognized in the balance during the reporting period	-	-	-
New write-offs during the reporting period	(32)	(523)	(555)
Write-offs on receivables matured/excluded from the balance during the reporting period	-	-	-
Write-off concerning written-off receivables	-	122	122
Provision reversal for previously written-off receivables	-	174	174
Changes in risk models/parameters	-	-	-
Write-offs balance as of the state at the end of the reporting period - 31.03.2018	**(145)**	**(1 175)**	**(1 320)**

Significant trade receivables gross carrying amount changes and write-offs levels in the reported period:

in PLN thousand	**Trade receivables without recognized impairment**	**Trade receivables with recognized impairment**	**Total**
Gross trade receivables as of the state at the beginning of the reporting period - 01.01.2018	**201 532**	**3 723**	**205 255**
New receivables acquisition	232 313	242	232 555
Transfer to Liftetime ECL (impairment)	(319)	319	-
Changes following excluding receivables from the balance (repayment or write-off) in the reporting period	(197 387)	(141)	(197 528)
Changes following the change of provisions measurement manner	-	-	-
Balance of gross receivables as of the state at the end of the reporting period - 31.03.2018	**236 139**	**4 143**	**240 282**

Cash resources – assets impairment estimation

The Group deposits cash resources and their equivalents in entities operating in the financial sector. The analysis of exposure to this type of risk, conducted as of 31st March 2018 for the amount of PLN 23 278 thousand, which constitutes 99,77 % of Group's cash resources (the remining ones are cash at hand) demonstrated that these are mainly banks of the highest, upper medium and medium rating, and also possessing large equities and a leading and stable market position in Poland. Credit risk in this respect is being monitored on an ongoing basis through analysis of credit ratings and limiting the concentration level of resources at particular financial institutions.

Cash resources and deposits concentration level considering the credit valuation of financial institutions as of 31st March 2018):

in %	**Rating Moody's**	**Rating Fitch**	**Rating S&P**	**31.03.2018**
Bank1	Baa1	BBB	BBB+	38,2%
Broker1	-	-	-	28,0%
Bank2	Baa3	BBB+	-	10,5%

Bank3	Aa3	A+	A	10,5%
Bank4	A3	BBB+	-	4,9%
Bank5	A3	-	BBB+	4,8%
Bank6	Baa3	BBB-	-	2,2%
Other 5 banks	-	-	-	0,8%

Cash resources concentration at one major entity does not occur. The Group evaluates that due to previous good cooperation with these entities, levels of their ratings and also the fact that their financial results and other market and non-market information indicating their financial condition is being monitored, it is not exposed to credit risk resulting from depositing financial resources in these institutions.

The amount of estimated financial resources impairment is negligible from the perspective of the results the Group achieved as of 31st March 2018.

According to the allowed by the standard possibility, the Group resigned from estimating cash resources impairment for the reference period data.

IFRS 15 REVENUES FROM CLIENT CONTRACTS

Following the implementation of IFRS 15 the Group has updated the applied accounting principles:

Contract assets

The Group recognizes in the statement on financial condition a contract asset being the Group's right to remuneration in exchange for goods or services that the Group has transferred to the client.
In this item, in the statement on financial condition the Group presents in particular:
- estimates of revenues due to electricity distribution and sales performer in the given period but not invoiced yet;
- assets concerning performed and provided construction works, not invoiced yet.

Contractual liabilities

The Group recognizes in the statement on financial condition contractual liabilities being Group's obligations to transfer to the client goods or services in exchange for which the Group received remuneration (or the amount of remuneration is due) from the client.
In this item, in the statement on financial condition the Group presents in particular:
- received in advance remuneration for services not rendered yet by the Group, e.g., paid in advance subscription and trade fees for distribution, services performed through application of prepayment gas meters.

Revenues

Group's revenues include in particular:
- revenues on liquid fuels sales
- revenues on gas fuels sales, in this gas fuels distribution
- revenues on electricity sales.

The Group recognizes revenues so as to reflect the transfer of promised goods or services to the client in the amount that reflects the remuneration, to which – according to the Group's expectations – it will be entitled in exchange for these goods or services. Recognition of revenue occurs the moment the obligation to perform the service through transfer of the promised good or service (an asset) to the client have occurred (or in its course). The asset is transferred the moment the client obtains the control over this asset.

Revenues on sales of gas fuel, electricity, gas fuel distribution - uninterrupted

The Group transfers the control over a part of rendered services (consisting in supplies of gas fuel and electricity, rendering distribution services) in time, in this way fulfilling the obligation of services rendering.
On every occasion gas fuel/electricity is supplied and consumed, a part of services is subject to transfer and the obligation to render services is performed. The value of services transferred to a given moment, in relation to the remaining services promised within the contract is calculated on the basis of the result method based on given service utilization. Utilization of the service in the whole settlement period can be treated jointly, therefore the accumulated revenues from the settlement period are recognized monthly. If the Group is entitled to receive remuneration from the client in the amount that directly corresponds to the value of the service previously performed by the Group to the client (e.g. contract for gas fuel supplies within which the client is charged fixed amount for each MWh), the Group recognizes the revenue in the amount, which it is entitled to invoice.
The Group starts recognizing revenues once the utilization of services commences.

The volume of revenues from gas fuels/electricity sales and gas fuel distribution services results from sales documented with Vat invoices, increased by conducted estimation of suppled and not invoiced in the given period sale of electricity distribution services.
Sales estimation is conducted not less frequently than at the end of the reporting period.

Revenues on sales – supplies of goods/services settled at a given point
Revenues from supplies goods/services such as liquid fuels, connection fees, sales of property rights are recognized by the Group at a given point. Control transfer occurs when the contract between the parties is concluded and goods/services are made available to the client or given service has been performed.
In order to precisely determine the point of control transfer, the Group each time considers whether:
- The Group is currently empowered to payment for an asset,
- client holds legal title to an asset,
- the Group physically transferred an asset,
- client bears significant risk and obtains significant benefits resulting from the asset's property,
- client received an asset.

Recognizing revenues on sales in the net remuneration amount (the Group as an agent)
In case of comprehensive contracts for gas fuels supplies, where the Group supplies gas fuel and renders distribution services, it is each time evaluated, if the Group acts as a contracting party.
In case another entity is involved in supplies of goods or services to the client, the Group determines if the nature of Group's promise constitutes an obligation to perform the service consisting in supplying specific goods or services (in this case the Group acts as a contracting party) or outsources another entity to supply such goods or services (in this case the Group acts as intermediary). If the Group being a contracting party fulfils the obligation to perform the service, it recognizes the revenues in the amount of any charge or commission, to which – according to the expectations – it will be entitled in exchange for ensuring transfer of goods or services by another entity.
Fee or commission that is due to the Group may be the net remuneration amount, which the Group retains having paid the remuneration to another entity in return for goods or services provided by this entity. The Group acts as an intermediary that collects fees in favour of other gas market participants in distribution services contracts in the scope of selected elements of the fee charged for the distribution service. As a result, the Group recognizes revenues on distribution services sales in the amount net of distribution service cost charged by the Distribution Network Operator.

First application effect of IFRS 9 and IFRS 15 on the Group's financial results:

Condensed consolidated statement on financial condition as of 31.03.2018

in PLN thousand	Reported assets and liabilities values	Adjustment resulting from IFRS 15 application	Adjustment resulting from IFRS 9 application	Assets and liabilities if IFRS 9 and 15 have not been applied
Fixed assets				
TANGIBLE FIXED ASSETS	50 870	-	-	50 870
INTANGIBLE ASSETS	20 465	-	-	20 465
Other financial assets	391	-	-	391

Other long-term liabilities	6 374	-	-	6 374
Client contracts assets	3 053	(3 053)	-	-
Deferred income tax assets	2 426	-	-	2 426
Other assets	-	3 053	-	3 053
Total fixed assets	**83 579**	**-**	**-**	**83 579**
Current assets				
Inventory	221 313	-	-	221 313
Client contracts assets	1 951	(1 951)	-	-
Trade and other receivables	267 422	-	145	267 567
Other financial assets	256	-	-	256
Derivatives	18 839	-	-	18 839
Income tax receivables	2 475	-	-	2 475
Financial resources and their equivalents	23 331	-	-	23 331
Other current assets	2 180	1 951	-	4 131
Total current assets	**537 767**	**-**	**145**	**537 912**
TOTAL ASSETS	**621 346**	**-**	**145**	**621 491**
Equity				
Share capital	8 198	-	-	8 198
Hedge accounting capital	-	-	-	-
Other capitals	163 100	-	-	163 100
Previous year’s results and retained profits	19 398	-	145	19 543
Equity of Parent Equity's owners	**190 696**	**-**	**145**	**190 841**
Non-controlling interests	8 757	-	-	8 757
Equity in total	**199 453**	**-**	**145**	**199 598**
Long-term liabilities				
Liabilities due to credits, loans and other debt instruments	11 546	-	-	11 546
Employee benefits liabilities	184	-	-	184
Derivatives	18 551	-	-	18 551
Client contracts liabilities	-	-	-	-
Deferred income tax reserve	131	-	-	131
Total long-term liabilities	**30 412**	**-**	**-**	**30 412**
Short-term liabilities				
Overdrafts	140 492	-	-	140 492
Liabilities due to credits, loans and other debt instruments	3 917	-	-	3 917
Derivatives	24 866	-	-	24 866
Employee benefits liabilities	535	-	-	535
Income tax liabilities	248	-	-	248
Provisions	11 820	-	-	11 820
Client contracts liabilities	23 596	(23 596)	-	-
Trade and other liabilities	186 007	23 596	-	209 603
Total short-term liabilities	**391 481**	**-**	**-**	**391 481**
Total liabilities	**421 893**	**-**	**-**	**421 893**
TOTAL LIABILITIES	**621 346**	**-**	**145**	**621 491**

Condensed consolidated statement on total revenues for the period 01.01.2018 - 31.03.2018

in PLN thousand	**Reported assets and liabilities values**	**Adjustment resulting from IFRS 15 application**	**Adjustment resulting from IFRS 9 application**	**Assets and liabilities if IFRS 9 and 15 have not been applied**
Revenues from sales	679 878	88 740	-	768 618
Profits (losses) from financial instruments hedging sales	(2 441)	-	-	(2 441)

Cost of sold goods, products and materials	(657 211)	(83 853)	-	(741 064)
Gross profit on sales	**20 226**	**4 887**	**-**	**25 113**
Other operating revenues	386	-	-	386
Sales costs	(20 295)	-	145	(20 150)
Overheads	(5 672)	-	-	(5 672)
Other net profits/losses	(73)	-	-	(73)
Other operating costs	(58)	-	-	(58)
Loss on operating activity	**(5 486)**	**4 887**	**145**	**(454)**
Financial revenues	4 924	(4 887)	-	37
Financial costs	(1 867)	-	-	(1 867)
Net financial revenues/(costs)	**3 057**	**(4 887)**	**-**	**(1 830)**
Share of subordinated entities in net result	**-**	**-**	**-**	**-**
Loss before taxation	**(2 429)**	**-**	**145**	**(2 284)**
Income tax	463			463
Net loss for the financial year	**(1 966)**	**-**	**145**	**(1 821)**
in this attributable to				
Parent Equity's owners	(1 704)	-	145	(1 559)
Non-controlling interests	(262)	-	-	(262)
Net loss for the financial year	**(1 966)**	**-**	**145**	**(1 821)**
Other total revenues that will be reclassified as profits or losses after complying with defined conditions				
Hedging instruments valuation after tax effect consideration	-	-	-	-
Other total net profits for the financial year, after taxation	**-**	**-**	**-**	**-**
Total profits for the financial year	**(1 966)**	**-**	**145**	**(1 821)**
in this attributable to				
Parent Equity's owners	(776)	-	145	(631)
Non-controlling interests	(1 190)	-	-	(1 190)
Total profits for the financial year	**(1 966)**	**-**	**145**	**(1 821)**
Profit/(loss) per one share attributable to Parent Equity's owners (in PLN)	**(0,21)**	**-**	**0,02**	**(0,19)**
Diluted profit (loss) per one share attributable to Parent Equity's owners (in PLN)	**(0,21)**	**-**	**0,02**	**(0,19)**

Condensed consolidated statement on cash flows for the period 01.01.2018 - 31.03.2018

in PLN thousand	**Reported assets and liabilities values**	**Adjustment resulting from IFRS 15 application**	**Adjustment resulting from IFRS 9 application**	**Assets and liabilities if IFRS 9 and 15 have not been applied**
Operating cash flows				
Loss before taxation	**(2 429)**	**-**	**145**	**(2 284)**
Adjustments				

Tangible fixed asset amortisation	1 260	-	-	1 260
Intangible assets impairment	115	-	-	115
Loss (profit) due to exchange rate differences	(965)	-	-	(965)
Profit on sales of other investments	-	-	-	-
(Profit)/loss on sale of tangible fixed assets	73	-	-	73
Net interests, transactional costs (concerning credits and loans) and dividends	1 836	-	-	1 836
Receivables status change	(18 491)	(5 004)	(145)	(23 640)
Inventory status change	11 874	-	-	11 874
Client contracts assets status change	(5 004)	5 004	-	-
Client contracts liabilities status change	23 596	(23 596)	-	-
Trade and other short-term liabilities status change	(30 623)	23 596	-	(7 027)
Status change of assets/(liabilities) due to hedging instruments	10 207	-	-	10 207
Provisions status change	(1 063)	-	-	(1 063)
Income tax paid/returned	463	-	-	463
Operating cash flows	**(9 151)**	**-**	**-**	**(9 151)**
Investment activity cash flows				
Revenues on tangible fixed assets sale	43	-	-	43
Received interests	29	-	-	29
Revenues on loans	8	-	-	8
Other revenues (outflows) on investment activity	-	-	-	-
Tangible fixed assets purchase	(1 154)	-	-	(1 154)
Intangible assets purchase	(80)	-	-	(80)
Loans granted	(40)	-	-	(40)
Other investments acquisition	(254)	-	-	(254)
Net investment activity cash flows	**(1 448)**	**-**	**-**	**(1 448)**
Net financial activity cash flows				
Net revenues from the issuance of shares	-	-	-	-
Contracting credits, loans and other debt instruments	-	-	-	-
Repayment of credits, loans and other debt instruments	(336)	-	-	(336)
Payment of liabilities due to financial lease contracts	(791)	-	-	(791)
Paid interests and transactional costs (concerning credits and loans)	(2 356)	-	-	(2 356)
Other financial expenses - costs of shares issuance	-	-	-	-
Net financial activity cash flows	**(3 483)**	**-**	**-**	**(3 483)**
Financial resources and their equivalents status change	**(14 082)**	**-**	**-**	**(14 082)**
Influence of exchange rate changes concerning financial resources and their equivalents	964	-	-	964
Financial resources and their equivalents status change	**(13 118)**	**-**	**-**	**(13 118)**
Financial resources and their equivalents net of credits in the current account as of 1st January	**(104 043)**	**-**	**-**	**(104 043)**
Financial resources and their equivalents net of credits in the current account as of 31st March	**(117 161)**	**-**	**-**	**(117 161)**

3.1.3 CONVERSION OF CONSOLIDATED COMPARABLE DATA

Following the change in the accounting policy with reference to inventory valuation at fair value in 2017 the Company has introduced the following presentation changes to comparable data for Q1 2017 (changes described in the accounting policy in note 3.2 of the Standalone Annual Statement of Unimot S.A. for 2017).

The Company has distinguished in the statement on financial condition in a separate item: in assets: value of long-term derivatives in the amount of PLN 4 187 thousand and short-term ones in the amount of PLN 4 376 thousand, in liabilities: value of long-term derivatives in the amount of PLN 416 thousand, short-term ones in the amount of PLN 8 386 thousand and from the item "Provisions" has moved the provisions to costs in the amount of PLN 49 thousand to the item "Trade and other liabilities".

In the statement on total revenues the Group has made presentation changes and so: in the cost of sold goods it included inventories valuation to fair value in the amount of – PLN 14 563 thousand (loss), balance valuation of settlements in the amount of PLN 14 374 thousand, realised exchange rate differences in the amount of PLN 7 944 thousand, which previously were presented in the item "Other net profits/losses" and moved from the item "Profits/losses on financial instruments hedging sales" the value of PLN 308 thousand to the item "Other net profits/losses".

In the statement on cash flows due to the change of presenting derivatives, provisions for costs and income tax liabilities the Group has made the changes in the items "Exchange rate loss/(profit)" in the amount of PLN 3 517 thousand, in the item "Status change of short-term liabilities due to trade and other receivables" in the amount of PLN 1 676 thousand, in the item "Status change of assets/(liabilities) due to derivatives" in the amount of PLN 4 940 thousand, in the item "Provisions" in the amount of PLN 22 thousand, in the item "Receivables status change" in the amount of PLN 275 thousand and additionally the Group has moved from investment activity to financial activity purchases of shares in already owned subsidiaries in the amount of PLN 18 thousand.

Consolidated statement on financial condition as of 31.03.2017.

in PLN thousand	**Published data**	**Presentation changes**	**Data after presentation changes**
Fixed assets			
TANGIBLE FIXED ASSETS	51 526	-	51 526
INTANGIBLE ASSETS	18 918	-	18 918
Other financial assets	75	-	75
Other long-term liabilities	7 089	-	7 089
Derivatives	-	4 187	4 187
Deferred income tax assets	3 573	-	3 573
Other assets	-	-	-
Total fixed assets	**81 181**	**4 187**	**85 368**
Current assets			
Inventory	225 728	-	225 728
Client contracts assets	-	-	-
Trade and other receivables	201 245	-	201 245
Other financial assets	5 733	(5 498)	235
Derivatives	-	4 376	4 376
Financial resources and their equivalents	35 933	-	35 933
Other assets	2 112	-	2 112
Total current assets	**470 751**	**(1 122)**	**469 629**
TOTAL ASSETS	**551 932**	**3 065**	**554 997**
Equity			
Share capital	8 032	-	8 032
Hedge accounting capital	1 604	-	1 604
Other capitals	140 859	-	140 859
Previous year's results and retained profits	37 940	-	37 940
Equity of Parent Equity's owners	**188 435**	**-**	**188 435**
Non-controlling interests	9 933	-	9 933
Equity in total	**198 368**	**-**	**198 368**
Long-term liabilities			
Liabilities due to credits, loans and other debt instruments	23 756	-	23 756
Employee benefits liabilities	131	-	131
Derivatives	-	416	416
Client contracts liabilities	-	-	-
Deferred income tax reserve	30	-	30
Total long-term liabilities	**23 917**	**416**	**24 333**
Short-term liabilities			
Overdrafts	154 104	-	154 104
Liabilities due to credits, loans and other debt instruments	11 666	(5 737)	5 929
Derivatives	-	8 386	8 386
Employee benefits liabilities	381	-	381
Income tax liabilities	586	-	586
Provisions	14 350	(49)	14 301

Client contracts liabilities	-	-	-
Trade and other liabilities	148 560	49	148 609
Total short-term liabilities	**329 647**	**2 649**	**332 296**
Total liabilities	**353 564**	**3 065**	**356 629**
TOTAL LIABILITIES	**551 932**	**3 065**	**554 997**

Consolidated statement on total revenues for the period 01.01.2017 - 31.03.2017

in PLN thousand	**Published data**	**Presentation changes**	**Data after presentation changes**
Revenues from sales	661 680	-	661 680
Profits (losses) on financial instruments hedging sales	3 793	308	4 101
Cost of sold goods, products and materials	(639 210)	7 755	(631 455)
Gross profit on sales	**26 263**	**8 063**	**34 326**
Other operating revenues	344	-	344
Sales costs	(19 486)	-	(19 486)
Overheads	(3 544)	-	(3 544)
Other net profits/losses	8 086	(8 063)	23
Other operating costs	(563)	-	(563)
Profit on operating activity	**11 100**	**-**	**11 100**
Financial revenues	41	-	41
Financial costs	(1 108)	-	(1 108)
Net financial costs	**(1 067)**	**-**	**(1 067)**
Share of related entities in net result	-	-	-
Profit before taxation	**10 033**	**-**	**10 033**
Income tax	(2 097)	-	(2 097)
Net profit for the financial year	**7 936**	**-**	**7 936**
in this attributable to			
Parent Equity's owners	8 211	-	8 211
Non-controlling interests	(275)	-	(275)
Net profit for the financial year	**7 936**	**-**	**7 936**
Other total revenues that will be reclassified as profits or losses after complying with defined conditions			
Hedging instruments valuation after tax effect consideration	(2 117)	-	(2 117)
Other total net profits for the financial year, after taxation	**(2 117)**	**-**	**(2 117)**
Total profits for the financial year	**5 819**	**-**	**5 819**
in this attributable to			
Parent Equity's owners	6 555	-	6 555
Non-controlling interests	(736)	-	(736)
Total profits for the financial year	**5 819**	**-**	**5 819**
Profit per one share attributable to Parent Equity's owners (in PLN)	**1,02**	**-**	**1,02**
Diluted profit (loss) per one share attributable to Parent Equity's owners (in PLN)	**1,02**	**-**	**1,02**

Consolidated statement on cash flows for the period 01.01.2017 - 31.03.2017.

in PLN thousand	**Published data**	**Presentation changes**	**Data after presentation changes**
Operating cash flows			
Profit before taxation	**10 033**	**-**	**10 033**
Adjustments with items:			-
Tangible fixed asset amortisation	1 103	-	1 103
Intangible assets impairment	17	-	17
Establishing stock revaluating write-downs	-	-	-
Loss (profit) due to exchange rate differences	(1 623)	3 517	1 894
Profit on sales of other investments	-	-	-

(Profit)/loss on sale of tangible fixed assets	(5)	(18)	(23)
Net interests, transactional costs (concerning credits and loans) and dividends	1 052	-	1 052
Receivables status change	9 692	(275)	9 417
Inventory status change	7 795	-	7 795
Trade and other short-term liabilities status change	(63 342)	1 676	(61 666)
Status change of assets/(liabilities) due to hedging instruments	-	(4 940)	(4 940)
Provisions status change	(322)	22	(300)
Income tax paid/returned	(2 097)	-	(2 097)
Net operating cash flows	**(37 697)**	**(18)**	**(37 715)**
Investment activity cash flows			
Revenues on tangible fixed assets sale	33	18	51
Received interests	41	-	41
Revenues on loans	2	-	2
Other revenues (outflows) on investment activity	274	-	274
Tangible fixed assets purchase	(477)	-	(477)
Intangible assets purchase	(174)	-	(174)
Loans granted	(15)	-	(15)
Other investments acquisition	(93)	-	(93)
Net investment activity cash flows	**(409)**	**18**	**(391)**
Net financial activity cash flows			
Net revenues from the issuance of shares	99 000	-	99 000
Contracting credits, loans and other debt instruments	27 988	-	27 988
Repayment of credits, loans and other debt instruments	(43 286)	-	(43 286)
Payment of liabilities due to financial lease contracts	(646)	-	(646)
Paid interests and transactional costs (concerning credits and loans)	(1 090)	-	(1 090)
Other financial expenses - costs of shares issuance	(2 371)	-	(2 371)
Net financial activity cash flows	**79 595**	**-**	**79 595**
Financial resources and their equivalents status change	**41 489**	**-**	**41 489**
Influence of exchange rate changes concerning financial resources and their equivalents	(3 121)	-	(3 121)
Financial resources and their equivalents status change	**38 368**	**-**	**38 368**
Financial resources and their equivalents net of credits in the current account as of 1st January	**(156 539)**	**-**	**(156 539)**
Financial resources and their equivalents net of credits in the current account as of 31st March	**(118 171)**	**-**	**(118 171)**

3.2 INFORMATION CONCERNING THE CAPITAL GROUP AND REPORTING SEGMENTS

Identification of operating segments has not changed and is compliant with the principles described in the consolidated financial statement as of the day and financial year ending on 31st December 2017.

in PLN thousand for the period 01.01.2018 - 31.03.2018*	Liquid fuels trade	in this: Diesel and Bio-fuels	LPG	Gaseous fuels trade	Electricity	Other activity	in this: PETROL STATIONS	Other	Corporate functions	Reductions of settlements in the Group	Consolidated
Revenues from external customers	648 761	584 064	64 697	11 320	15 879	3 877	3 779	98	41	-	**679 878**
Profits (losses) on financial instruments hedging sales	(2 441)	(2 441)	-	-	-	-	-	-	-	-	**(2 441)**
Revenues from customers from the Group	52	52	-	3 667	1 939	-	-	-	21	(5 679)	-
Total revenues	**646 372**	**581 675**	**64 697**	**14 987**	**17 818**	**3 877**	**3 779**	**98**	**62**	**(5 679)**	**677 437**
Cost of goods, products and materials sold to external customers	(628 076)	(568 015)	(60 061)	(10 514)	(15 182)	(3 439)	(3 348)	(91)	-	-	**(657 211)**

Cost of goods, products and materials sold to customers from the Group	(47)	(47)	-	(3 656)	(1 939)	-	-	-	-	5 642	-
Total cost of sold goods, products and materials	**(628 123)**	**(568 062)**	**(60 061)**	**(14 170)**	**(17 121)**	**(3 439)**	**(3 348)**	**(91)**	**-**	**5 642**	**(657 211)**
Segment results	**18 249**	**13 613**	**4 636**	**817**	**697**	**438**	**431**	**7**	**62**	**(37)**	**20 226**
Other operating revenues	298	248	50	3	5	-	-	-	80	-	**386**
Sale and overheads costs	(19 847)	(15 900)	(3 947)	(2 060)	(1 268)	(1 272)	(1 245)	(27)	(1 607)	87	**(25 967)**
Other net profits/losses	-	-	-	(2)	-	-	-	-	(71)	-	**(73)**
Other operating costs	(42)	(37)	(5)	-	-	-	-	-	(16)	-	**(58)**
Operating activity result	**(1 342)**	**(2 076)**	**734**	**(1 242)**	**(566)**	**(834)**	**(814)**	**(20)**	**(1 552)**	**50**	**(5 486)**
Net financial revenues	(1 752)	(1 698)	(54)	(120)	4 921	(1)	(1)	-	30	(21)	**3 057**
Income tax	-	-	-	-	-	-	-	-	-	-	**463**
Profit for the period	**(3 094)**	**(3 774)**	**680**	**(1 362)**	**4 355**	**(835)**	**(815)**	**(20)**	**(1 522)**	**29**	**(1 966)**
Amortisation	**(510)**	**(246)**	**(264)**	**(552)**	**(2)**	**(100)**	**(99)**	**(1)**	**(211)**	**-**	**(1 375)**
EBIDTA**	**(832)**	**(1 830)**	**998**	**(690)**	**4 323**	**(734)**	**(715)**	**(19)**	**(1 341)**	**50**	**776**

*unexamined

**EBITDA index --> defined as profit before interest, taxes, impairment and amortisation (ang. Earnings Before Interest, Taxes, Depreciation and Amortization)

in PLN thousand **for the period 01.01.2017 - 31.03.2017***	**Liquid fuels trade**	**in this:** **Diesel and Bio-fuels**	**LPG**	**Gaseous fuels trade**	**Electricity**	**Other activity**	**in this:** **PETROL STATIONS**	**Other**	**Corporate functions**	**Reductions of settlements in the Group**	**Consolidated**
Revenues from external customers	634 427	570 031	64 396	9 165	13 859	4 223	3 922	301	5	-	**661 679**
Profits (losses) on financial instruments hedging sales	4 102	4 102	-	-	-	-	-	-	-	-	**4 102**
Revenues from customers from the Group	-	-	-	30	3 222	8	-	8	-	(3 260)	**-**
Total revenues	**638 529**	**574 133**	**64 396**	**9 195**	**17 081**	**4 231**	**3 922**	**309**	**5**	**(3 260)**	**665 781**
Cost of goods, products and materials sold to external customers	(606 380)	(547 829)	(58 551)	(8 198)	(13 014)	(3 863)	(3 631)	(232)	-	-	**(631 455)**
Cost of goods, products and materials sold to customers from the Group	-	-	-	(21)	(3 189)	-	-	-	-	3 210	**-**
Total cost of sold goods, products and materials	**(606 380)**	**(547 829)**	**(58 551)**	**(8 219)**	**(16 203)**	**(3 863)**	**(3 631)**	**(232)**	**-**	**3 210**	**(631 455)**
Segment results	**32 149**	**26 304**	**5 845**	**976**	**878**	**368**	**291**	**77**	**5**	**(50)**	**34 326**
Other operating revenues	296	224	72	-	-	12	11	1	36	-	**344**
Sale and overheads costs	(20 660)	(17 238)	(3 422)	(1 167)	(588)	(640)	(470)	(170)	(25)	50	**(23 030)**
Other net profits/losses	-	-	-	-	-	-	-	-	23	-	**23**
Other operating costs	(82)	(74)	(8)	(465)	(7)	-	-	-	(9)	-	**(563)**
Operating activity result	**11 703**	**9 216**	**2 487**	**(656)**	**283**	**(260)**	**(168)**	**(92)**	**30**	**-**	**11 100**
Net financial costs	(946)	(873)	(73)	(98)	(5)	(1)	(1)		(14)	(3)	**(1 067)**
Income tax	-	-	-	-	-	-	-	-	-	-	**(2 097)**
Profit for the period	**10 757**	**8 343**	**2 414**	**(754)**	**278**	**(261)**	**(169)**	**(92)**	**16**	**(3)**	**7 936**
Amortisation	**(506)**	**(247)**	**(259)**	**(469)**	**(14)**	**(10)**	**(9)**	**(1)**	**(121)**	**-**	**(1 120)**
EBIDTA**	**12 209**	**9 463**	**2 746**	**(187)**	**297**	**(250)**	**(159)**	**(91)**	**151**	**-**	**12 220**

*unexamined

**EBITDA index --> defined as profit before interest, taxes, impairment and amortisation (ang. Earnings Before Interest, Taxes, Depreciation and Amortization)

in PLN thousand **31.03.2018***	**Liquid fuels trade**	**in this:** **Diesel and Bio-fuels**	**LPG**	**Gaseous fuels trade**	**Electricity**	**Other activity**	**in this:** **PETROL STATIONS**	**OTHER**	**Corporate functions**	**Total**
Segment assets	460 231	426 437	33 794	51 040	74 611	7 457	7 308	149	28 007	**621 346**
Segment liabilities	309 755	280 615	29 140	17 086	62 589	947	942	5	31 516	**421 893**
Main non-cash items										
Amortisation	(510)	(246)	(264)	(552)	(2)	(100)	(99)	(1)	(211)	**(1 375)**
Inventory valuation to fair value	2 261	2 261	-	-	-	-	-	-	-	**2 261**
Balance valuation of derivatives to fair value	(10 206)	(10 206)	-	-	-	-	-	-	-	**(10 206)**
Balance valuation of currency settlements	90	90	-	-	-	-	-	-	-	**90**
Main non-cash items in total	**(8 365)**	**(8 101)**	**(264)**	**(552)**	**(2)**	**(100)**	**(99)**	**(1)**	**(211)**	**(9 230)**

*unexamined

in PLN thousand 31.03.2017*	Liquid fuels trade	in this: Diesel and Bio-fuels	LPG	Gaseous fuels trade	Electricity	Other activity	in this: PETROL STATIONS	OTHER	Corporate functions	Total
Segment assets	453 376	421 718	31 658	46 606	6 941	2 289	2 126	163	45 785	**554 997**
Segment liabilities	314 411	294 373	20 038	19 261	815	413	330	83	21 729	**356 629**
Main non-cash items										
Amortisation	(506)	(247)	(259)	(469)	(14)	(10)	(9)	(1)	(121)	**(1 120)**
Inventory valuation to fair value	(14 563)	(14 563)	-	-	-	-	-	-	-	**(14 563)**
Balance valuation of derivatives to fair value	3 517	3 517	-	-	-	-	-	-	-	**3 517**
Balance valuation of currency settlements	10 857	10 857	-	-	-	-	-	-	-	**10 857**
Main non-cash items in total	**(1 179)**	**(920)**	**(259)**	**(469)**	**(14)**	**(64)**	**(9)**	**(55)**	**(121)**	**(1 847)**

LIQUID FUELS TRADING SEGMENT

Diesel and bio-fuels

In Q1 2018 the Group continued development in Diesel sales area. The Group imports the product mainly by tankers to Gdynia port (a part of Diesel is also imported by rail) and then it is transported in tanker trucks to several fuel depots in the territory of the whole country, from where it is supplied mainly to the clients of transport and logistics industry.

The Group fulfils the obligation to realise in the given year a minimum share of bio-components in the total amount of sold liquid fuels according to the National Index Target through physically adding bio-components to imported liquid fuels in the blending process. The Group also conducts bio-fuels sales in a purely commercial trade (outside NIT).

In Q1 2018 the Group sold 189,0 thousand m3 of Diesel and bio-fuels, which means growth by 7,6% compared to the corresponding period of the previous year. Growth in sales was mainly driven by the growing demand for Diesel in Poland, taking advantage of trade and logistics competencies and also effective sales results (acquiring several major clients). Positive effects of introduced in 2016 fuel and transport package are still felt, although its scale is much lower.

Gross profit on sales in the Diesel and bio-fuels segment amounted in Q1 2018 PLN 13,6 million (down by 48,2% yoy), EBITDA PLN -1,83 million against PLN 9,46 million in Q1 2017, and net loss PLN -3,8 million against net profit of PLN 8,3 million in the corresponding period of the previous year. The net loss in Q1 2018 was the result of the following factors:

- **Lower Diesel mandatory reserve valuation**
  Prices of Diesel stored by Unimot as mandatory reserve are secured by futures transactions so nominal change of price level does not influence them. However, the valuation is influenced by the spread between the spot price (according to which we are obliged to valuate stock levels) and forwards price (according to which we are obliged to valuate hedging financial transactions). In Q1 2018 we observed significant differences between these prices and therefore this considerably influenced the result.

  In Q1 2017 differences between Diesel spot quotations and forwards quotations were stable. During 2017 the differences demonstrated a positive effect on the financial results of the Unimot Group, so in the future, on the assumption of physical maintenance of mandatory reserve one can expect further burden to book result for this reason (in the long term the moment the hedging forwards reach maturity, differences in valuation of reserve and these contracts will be reduced). The maturity of net forwards for the Group are: June 2019 (main hedging) and June 2020.

  The impact of the aforementioned occurrence on the consolidated financial statement for Q1 2018 is approx. PLN 7,7 million.

- **Higher cost of National Index Target realisation**
  Following the quarterly settlement of blending obligation (one of the conditions of National Index Target), the Group incurred in Q1 2018 higher costs of its realisation compared to the corresponding period of the previous year.

  The impact of the aforementioned occurrence on the consolidated financial statement for Q1 2018 is approx. PLN 0,5 million.

- **Lower level of wholesale margins in January and February 2018.**

In the first two months of 2018 one could observe a rapid fall of inland premium on the Diesel market compared to the end of the previous year, which was directly reflected in wholesale margins generated by Unimot. In March 2018, when the inland premium was growing, growths of margins were limited by growing Diesel prices.

- **Cost increase**

  Further development of the Unimot Group results in generating higher operating costs. In Q1 2018 these were mainly costs of mandatory reserve storage (higher warehousing charges and larger amounts of mandatory reserve) – about PLN 1,3 million. The Group also incurred considerably higher administrative costs associated primarily with competence development and optimizing actions in all areas of operation – about PLN 2 million.

  In upcoming quarters, the Group foresees further organic development resulting in higher sales and also sales activity development outside the country. Also, actions will be taken to improve margins, based mainly on the search of new, attractive purchase opportunities. The level of margins will also be influenced by the amount of inland premium and the dynamics of Diesel market prices changes, which are difficult to predicts.

LPG SEGMENT

In Q1 2018 the Group continued LPG trading concentrating primarily on its wholesale. After the successful year 2017, where it took advantage of very favourable market environment, in the first months of 2018 unfavourable market environment occurred. Following the Logistics limitations present since the end of 2017 one could observe higher cost of LPG transportation, its transhipment and cost of forced stoppages at storage bases. Capacity problems resulted in lack of possibility to flexibly manage the supplies and therefore limited the margins.

Despite unfavourable market conditions the Group recorded in Q1 2018 a growth in sales volumes by 11,0% yoy. This was possible, i.a., thanks to commencing the sales from the newly located terminal, and also shortening the supply chain through reducing the intermediaries' participation in conducted purchases. Thanks to acquiring new manages Unimot was particularly developing its import activity across the territory of Belarus, simultaneously expanding its foreign clients portfolio.

Sales growth was reflected in a slight growth in revenues, which in Q1 2018 amounted PLN 64,7 million (up by 0,5% yoy). Due to higher costs and forced sales limitation it was not possible to maintain the level of profits. Gross profit on sales in Q1 2018 amounted PLN 4,6 million (down by 27,0% yoy), EBITDA PLN 1,0 million (down by 63,6% yoy), and net profit PLN 0,7 million (down by 71,8% yoy).

The negative situation on the LPG market persists and its additionally supported by growth in oil prices and strengthening dollar. Market behaviour in the future, particularly with regard to limiting the real supply should be analysed, i.a., through the prism of competition with Ukrainian market (strong demand and prices higher than in Poland), possible transport limitations in Russia due to World Cup and potential transport limitations following the coal import season to Poland.

GAS FUELS TRADING SEGMENT

The Unimot Group, through Unimot S.A. and subsidiaries conducts activity in the scope of trading, sales and distribution of natural gas with the use of inhouse infrastructure (gas network, LNG regassification stations), foreign infrastructure and Polish Power Exchange. This activity was continued in Q1 2018 and it resulted in sales volumes growth from 69 GWh for Q1 2017 to 110 GWh for Q1 2018 (up by 60,0% yoy). This segment's revenues on sales amounted PLN 15,0 million (up by 63,0% yoy), gross profit on sales PLN 0,8 million (down by 16,3% yoy), EBITDA PLN -0,7 million against PLN -0,2 million in Q1 2017 and net loss PLN -1,4 million against net loss PLN -0,8 million in the reference quarter.

Negative financial results are mainly driven by high interest costs, high natural gas purchase prices and unfavourable levels of sales and distribution tariffs. The Group is currently implementing a number of actions aimed at improving the situation in the aforementioned areas, i.a., through attempts to establish higher, corresponding to the cost side levels of tariffs and ensuring attractive prices of product supplies. Considering the aforementioned factors and also the technical challenges concerning some infrastructure elements, the Group is currently conducting a number of analyses aimed at optimizing this business area.

ELECTRICITY SEGMENT

The Group continues the development of electricity sales project as an element of implementing its strategy of creating a multi-energy sales offer. This segment comprises wholesale electricity trading through exchange and brokerage platforms of Tradea Sp. z o.o. and sales of electricity by Unimot Energia i Gaz Sp. z o.o. to clients with the use of foreign infrastructure. The segment recorded sales volumes growth from 86,0 GWh in Q1 2017 to 581,3 GWh in Q1 2018.

However, it needs to be stressed that since the present reporting period revenues and costs of wholesale energy trading through power exchange and brokerage platforms in Tradea Sp. z o.o. are not included in to the gross sales result. According to valid since 2018 IFRS 15 the result on this activity is directly included to financial revenues/costs (this refers to the amount of PLN 88,7 million of revenues and PLN 83,9 million of costs), and therefore the growth in volumes was not reflected in the statement on Group's total revenues.

The segment recorded a significant improvement of net result from PLN 0,3 million in Q1 2017 to PLN 4,4 million for Q1 2018 (primarily from wholesale energy trade) and EBITDA from PLN 0,3 million in Q1 2017 to PLN 4,3 million in Q1 2018.

In Unimot Energia i Gaz Sp. z o.o. future revenues from contracts signed with clients as of 31st March 2018 are as follows:

in PLN thousand	**04.2018 – 2021**
Future revenues for the period 04.2018-2021	43 649
Gross profit on sales	6 335
Cost of contract acquisition	(1 940)
Profit on sales	**4 395**

OTEHR ACTIVITY

Petrol stations

The segment includes Unimot's 3 own stations, AVIA franchise stations and results of fuel sales to foreign stations through Tankuj24 application.

In Q1 2018 the development of AVIA stations chain was accordant with the adopted assumptions. In Q1 the company launched 5 new AVIA stations and as of 31st March 2018 the chain included 20 AVIA stations. After the balance sheet date as of the day of present statement preparation 2 new stations were launched. The Group maintains its plan to acquire 100 stations under the AVIA brand until 2020. The sales costs of this segment (PLN 1 245 thousand) include costs of own stations as well as costs associated with AVIA stations chain development and launching and maintaining Tankuj24 application.

Others

The segment comprises transformer oils and other assortment items that do not belong to identified segments.

UNALLOCATED ACTIVITY

This segment in the reporting period as well as reference period comprises exclusively overheads and other items unallocated to identified segments.

Revenues on sales - assortment breakdown

in PLN thousand	**01.01.2018-31.03.2018**	**01.01.2017-31.03.2017**
DIESEL AND BIO-FUELS	585 193	578 055
LPG	64 697	64 396
Gaseous fuels	11 320	9 165
Electricity	15 879	13 859
Other	348	306
Total	**677 437**	**665 781**

Revenues on sales - geographical division according to location of final customers

in PLN thousand	**01.01.2018-31.03.2018**	**01.01.2017-31.03.2017**
Poland	583 974	489 320
Czech Republic	31 818	38 731
Slovakia	1 298	817
Ireland	-	-
Hungary	765	-
Austria	-	3 002
Great Britain	387	167
Denmark	-	19
Germany	15 254	1 841

Slovenia	102	-
The Netherlands	27 424	90 587
Romania	1 047	-
France	-	8 364
Bulgaria	15 275	32 933
Italy	93	-
Total	**677 437**	**665 781**

Main customers

In the period of 3 months of 2018 none of the Group's clients exceeded 10% of revenues (in 3 months of 2017 one of the Group's clients - Gunvor International B.V. exceeded 10% revenues – PLN 90 587 thousand).

Fixed assets – geographical division

Groups tangible fixed assets are located in the territory of Poland.

3.3 ADDITIONAL EXPLANATORY NOTES TO THE CONDENSD INTERIM CONSOLIDATED FINANCIAL STATEMENT

3.3.1 COST BY TYPE

in PLN thousand	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Amortisation of tangible fixed assets and intangible assets	(1 375)	(1 120)
Energy and materials consumption	(763)	(707)
Foreign services	(18 291)	(17 106)
Taxes and charges	(409)	(786)
Remunerations	(3 553)	(2 693)
Social security and other benefits	(750)	(581)
Other cost by type	(2 173)	(1 087)
Costs by type in total	**(27 314)**	**(24 080)**
Cost of sold goods, products and materials	(657 211)	(631 455)
Change in inventories and accruals	1 451	594
Other	(104)	456
Cost of sold goods, products and materials and overheads	**(683 178)**	**(654 485)**

3.3.2 COST OF SOLD GOODS, PRODUCTS AND MATERIALS

in PLN thousand	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Cost of sold goods, products and materials	(654 312)	(639 210)
Inventory valuation to fair value	2 261	(14 563)
Balance valuation of settlements	(10 116)	14 374
Exchange rate differences achieved	4 956	7 944
Total	**(657 211)**	**(631 455)**

3.3.3 OTHER OPERATING REVENUES

in PLN thousand	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Received damages and penalties	67	7
Costs of court proceedings subject to return	39	27
Interest revenues concerning trade receivables	264	291
Other	16	19
Total	**386**	**344**

3.3.4 OTHER NET PROFITS/(LOSSES)

in PLN thousand	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Net loss on sale of tangible fixed assets	(73)	23
Total	**(73)**	**23**

3.3.5 OTHER OPERATING COSTS

in PLN thousand	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Interest costs from non-financial liabilities	(16)	(41)
Costs of court proceedings	(29)	(78)
Donations	(7)	(9)
Stoppage cost due to a failure	-	(427)
Other	(6)	(8)
Total	**(58)**	**(563)**

3.3.6 NET FINANCIAL REVENUES/COSTS

in PLN thousand	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Financial revenues		
Net profit on trading activity (electricity)	**4 887**	**-**
Interest on financial assets and financial commissions	37	41
Total financial revenues	**4 924**	**41**
Financial costs		
Bank interests and transaction costs on credits and loans	(1 867)	(1 105)
Other	-	(3)
Total financial costs	**(1 867)**	**(1 108)**
Net financial revenues/costs	**3 057**	**(1 067)**

3.3.7 INCOME TAX

in PLN thousand	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Current income tax		
Income tax for the current year	(1 085)	(2 959)
Deferred tax		
Arising/reversing temporary differences	1 548	862
Income tax recognised in the statement on profits or losses	**463**	**(2 097)**

3.3.8 TANGIBLE FIXED ASSETS

in PLN thousand	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Land	1 936	1 936
Buildings and structures	10 461	11 060
Machinery and equipment	11 679	11 543
Means of transport	8 034	7 898
- Other tangible fixed assets	1 957	1 999
Fixed assets under construction	16 803	16 023

Total	**50 870**	**50 459**

The Group realised a net loss on sales of tangible fixed assets in the amount of PLN 73 thousand (3 months of 2018) and net profit in the amount of PLN 23 thousand (3 months of 2017).

In the period of 3 months of 2018 and 3 months of 2017 the Group mainly developed the natural gas distribution network, made investment into foreign fixed assets, purchased means of transport, gas tanks, computer hardware and equipment.

In the current reporting period Group's entities did not conclude significant transactions of tangible fixed assets purchase or sale.

In the current reporting period Group's entities did not hold significant liabilities due to tangible fixed assets purchase.

3.3.9 LIABILITIES DUE TO CREDITS, BANK LOANS AND OTHER DEBT INSTRUMENTS AND OVERDRAFTS

in PLN thousand	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Credits and loans secured on the assets of the Group	8 015	8 216
Financial lease liabilities	3 531	3 458
Long-term liabilities	**11 546**	**11 674**
Short-term part of credits and loans secured on the assets of the Group	1 016	1 152
Other loans	314	312
Short-term part of financial lease liabilities	2 587	2 633
Short-term liabilities	**3 917**	**4 097**
Overdrafts	**140 492**	**140 575**
Total	**155 955**	**156 346**

Neither in the period covered by the present interim condensed consolidated financial statement nor after the balance sheet date there have been no significant occurrences of failure to repay the capital or interests or infringement to other terms of loan contracts.

3.3.10 DERIVATIVES

Derivatives - financial assets

in PLN thousand	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Short-term financial assets		
Futures contracts	18 839	14 842
Total	**18 839**	**14 842**

Derivatives - financial liabilities

in PLN thousand	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Long-term financial liabilities		
Futures contracts	18 551	10 166
Total	**18 551**	**10 166**
Short-term financial liabilities		
Futures contracts	24 866	19 047
Total	**24 866**	**19 047**

3.3.11 PROVISIONS

in PLN thousand	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Provisions due to mandatory reserve maintenance	10 990	10 990
Other provisions	830	830

Total	11 820	11 820

3.3.12 VALUATION TO FAIR VALUE METHODS (FAIR VLAUE HIERARCHY)

With regard to the previous reporting period the Group has not changed the method of financial instruments valuation. Valuation methods to fair value were described in the Consolidated Financial Statement for 2-17 in the note 3.31.

Fair value of financial assets and liabilities quoted on active markets is established on the basis of market quotations (so called Level 1). In other cases, fair value is established on the basis of other possible to observe directly or indirectly data (so called Level 20 or non-observable data (so called Level 3)
In the reporting period and reference period in the Group there were no movements between Level s1 and 2 of fair value hierarchy.

3.3.13 2017 PROFIT ALLOCATION PROPOSAL

Having analysed the financial condition, the Parent Equity's Management Board recommends allocating the profit for 2017 in the amount of PLN 25 272 583,43 in the following way: the amount of PLN 13 936 290,60 shall be allocated for dividend payment (PLN 1,70 per share), and the remaining amount of PLN 11 336 292,83 shall be allocated for supplementary capital. The Management Board of Unimot S.A. proposes 5th June 2018 to be the dividend day and 19th June 2018 to be the dividend payment day. Management Board's recommendation will be presented to the Ordinary General Meeting, which will take the final decision.

3.3.14 TRANSACTIONS AND SETTLEMENTS OF GROUP'S PARTNERSHIPS WITH AFFILIATED EQUITIES

in PLN thousand	**Sale 01.01.2018 - 31.03.2018**		**Purchase 01.01.2017 - 31.03.2017**	
Non-consolidated affiliated entities	69	87	172	184
Affiliated entities	-	193	-	-
Total	**69**	**280**	**172**	**184**

in PLN thousand	**Trade and other receivables**		**Trade and other liabilities**	
	31.03.2018	**31.12.2017**	**31.03.2018**	**31.12.2017**
Non-consolidated affiliated entities	3	392	35	249
Affiliated entities	16	86	-	52
Total	**19**	**478**	**35**	**301**

In the period of 3 months ended on 31st March 2018 and 31st March 2017 in the Group there were no transactions concluded with affiliated entities other than at arm's length. These transactions concerned mainly goods and services purchases for the needs of current operating activity.

3.3.15 CONTINGENT LIABILITIES

The Group held the following contingent liabilities as of 31st March 2018 and 31st March 2017:

The amount of guarantees of the Parent Equity Unimot S.A. towards third parties issued in the course of current activity as of 31st March 2018 and as of 31st March 2017 amounted respectively: PLN 58,3 million and EUR 1,45 million and PLN 53,78 million and EUR 4,5 million. They concerned mainly: civil-law guarantees associated with securing due execution of agreements and public-law guarantees resulting from commonly valid regulations securing correctness of conducting licensed activity in the liquid fuels sector and resulting from this activity duties such as tax, customs, etc.

The value of standby letters of credit issued upon request of the Parent Equity Unimot SA as of 31st March 2018 and as of 31st March 2017 amounted respectively PLN 19,06 million and USD 10,96 million.

The Parent Equity Unimot S.A. held civil surety that amounted as of 31st March 2018 and as of 31st March 2017 respectively PLN 0 million and PLN 48 million.

The Parent Equity Unimot S.A. granted civil surety for liabilities of affiliated non-consolidated entity in the amounts as of 31st March 2018 and as of 31st March 2017 respectively PLN 1,6 million and PLN 4,3 million.

The amount of guarantees with reference to liabilities of subsidiaries towards third parties, issued in the course of current activity as of 31st March 2018 and as of 31st March 2018 was respectively PLN 5,4 million and PLN 0 million.

Affiliated entities held sureties towards third parties as of 31st March 2018 and as of 31st March 2017 that amounted respectively PLN 14,15 million and PLN 14,15 million.

3.3.16 OTHER INFORMATION THAT IN THE ISSUER'S OPINION IS VITAL TO EVALUATE ITS HR, PROPERTY, FINANCIAL CONDITION, FINANCIAL RESULT AND CHANGES TO THEM, AND INFORMATION THAT IS VITAL TO EVALUATE THE ABILITY TO FULFILL ISSUER'S COMMITMENTS

No events that require to be disclosed.

4. OTHER INFORMATION FOR THE INTERIM CONSOLIDATED FINANCIAL STATEMENT

4.1 PARENT EQUITY'S DETAILS

Unimot Spółka Akcyjna ("Unimot S.A.", "Company", "Parent equity") with its registered office in Zawadzkie, at ul. Świerklańska 2A is a Parent equity in the Unimot Capital Group ("Capital Group", "Group"). The Company was entered on 29th March 2011 into the Business Register of the District Court in Opole VIII Commercial Division of the National Court Register, as KRS number: 0000382244.
Unimot S.A.'s shares from 7 March 2017 have been listed on the Warsaw Stock Exchange
The primary activity of the Group is retail and wholesale of gas, liquid fuels, petroleum products, electricity and development and construction of natural gas distribution network.
As of the date of this consolidated financial statements, the composition of the management and supervisory bodies of the Parent equity is as follows:

Composition of the Management Board:

Maciej Szozda – President of the Management Board
Robert Brzozowski – Vice-President of the Management Board
Marcin Zawisza – Vice-President of the Management Board
On 30th March 2018 Mr Michał Parkitny submitted his resignation from the position of the Member of the Management Board.

Composition of the Supervisory Board:

Adam Sikorski – President of the Supervisory Board
Piotr Cieślak – Member of the Board
Isaac Querub - Member of the Board
Bogusław Satława - Member of the Board
Piotr Prusakiewicz - Member of the Board
Ryszard Budzik - Member of the Board

4.2 COMPOSITION OF THE UNIMOT CAPITAL GROUP

As of 31st March 2018, the Parent Equity Unimot S.A. owned directly and indirectly the shares of the following subsidiaries:

Name of subsidiary	The Seat	Scope of unit's basic operations	Owned shares and voting rights	Date of obtaining control
Unimot System Sp. z o.o.	Poland	distribution of gas fuels through mains	58.74%	20.01.2014
Polskie Przedsiębiorstwo Gazownicze Warszawa Sp. z o.o. (PPGW Sp. z o.o.)	Poland	distribution of gas fuels through mains	58.74%	26.03.2014
Blue Cold Sp. z o.o.	Poland	gas fuels production	50.76%	29.04.2014
Blue LNG Sp. z o.o.	Poland	distribution of gas fuels through mains	58.74%	4.07.2014
tankuj24.pl Sp. z o.o.	Poland	liquid fuels distribution	100,00%	16.11.2015
Unimot Energia i Gaz Sp. z o.o. *	Poland	electricity and liquid fuels distribution	100,00%	30.12.2015
Unimot Energia i Gaz Sp. z o.o. S.K.A. **	Poland	liquid fuels distribution	100,00%	30.12.2015

Tradea Sp. z o.o.	Poland	electricity distribution	100,00%	23.05.2016

** change of name of Energogas Sp. z o.o. to Unimot Energia i Gaz Sp. z o.o. on 08.02.2018.*
*** change of name of Energogas Sp. z o.o. S.K.A. to Unimot Energia i Gaz Sp. z o.o. S.K.A. on 16.04.2018.*

No changes occurred in the organizational structure of the Unimot Capital Group in Q1 2018.

After the balance sheet date on 20th April 2018 Unimot Ukraine Limited Liability Company was registered – directly 100% dependent on Unimot SA.
Share capital of Unimot Ukraine LLC amounts EUR 1 000.

4.3 ISSUER'S SHAREHOLDERS STRUCTURE

Shareholders structure as of 31st March 2018 and as of the publication day of the statement has been presented in the table below:

Shareholder	Number of	Share in capital %	Number of votes	Share in votes %
Unimot Express Sp. z o.o.	3 454 720	42,14%	3 804 720	42,76%
Zemadon Limited	1 572 411	19,18%	1 922 411	21,61%
Others	3 170 687	38,68%	3 170 687	35,63%
Total	**8 197 818**	**100,00%**	**8 897 818**	**100,00%**

4.4 SUMMARY OF THE ISSUER'S SHARES OR RIGTS TO THEM HELD BY PERSONS MANAGING OR SUPERVISING THE ISSUER AS OF THE DAY OF SUBMITTING THE QUARTERLY STATEMENT, INCLUDING THE CHANGES IN THE POSSESSION, IN THE PERIOD SINCE THE PREVIOUS QUARTERLY STATEMENT WAS SUBMITTED, SEPARATELY FOR EACH PERSON.

Mr Robert Brzozowski – President of the Issuer's Management Board holds 25.730 of Issuer's shares, whose share in the share capital as of the balance sheet date 31.03.2018 amounted 0,31%, and the share in the total number of votes at the general meeting amounted 0,29%.

Mr Adam Antoni Sikorski – the Chairman of the Supervisory Board, owns indirectly 100% of shares of Zemadon Ltd. in Cyprus through "Family First Foundation" seated in Vaduz in Liechtenstein which he controls and of which the beneficiary is the family of Mr Adam Antoni Sikorski.

Zemadon Ltd., with its registered office in Nicosia, Cyprus is a major shareholder of the Issuer, which as of 31.03.2018 owns 19,18% in the Issuer's share capital and 21,61% in votes at the Issuer's general meeting.

Sformatowano: Normalny, Odstęp Po: 5 pkt, Nie dopasowuj odstępu między łacińskim i azjatyckim tekstem, Nie dopasowuj odstępu między azjatyckim tekstem i liczbami

Zemadon Ltd., with its registered office in Nicosia, Cyprus is also a shareholder in Unimot Express Sp. z o.o. (the main shareholder of the Issuer) which has 49.75% of share in the share capital and votes. The second partner of Unimot Express Sp. z o.o. is Mr. Adam Władysław Sikorski (nephew of the Chairman of the Supervisory Board Mr. Adam Antoni Sikorski) with 49.75% share and votes at a meeting of shareholders. The remaining minority share which is 0.5% in the share capital and votes in Unimot Express Sp. z o.o. is owned by Mrs Magdalena Sikorska, wife of Adam Antoni Sikorski – the President of the Supervisory Board.

As of 31.03. Unimot Express sp. z o.o. owned 42,13% in the share capital and 42,75% in votes at the general meeting of Unimot S.A.

Sformatowano: Odstęp Po: 5 pkt

From 5 December 2016 spouses Adam Antoni Sikorski and Magdalena Sikorska, due to their oral agreement on conducting common policy towards Unimot Express Sp. z o.o. and Unimot S.A., indirectly through Unimot Express Sp. z o.o. and Zemadon Ltd. they controlled a total of 61,32% of the share capital and 64,36% of votes in the general meeting of Unimot S.A.

Sformatowano: Normalny, Odstęp Po: 5 pkt, Nie dopasowuj odstępu między łacińskim i azjatyckim tekstem, Nie dopasowuj odstępu między azjatyckim tekstem i liczbami

The entity related with the Issuer, due to being subject to joint control by Unimot Express Sp. z o.o. is Unimot-Truck sp. z o.o. seated in Warsaw, where Unimot Express Sp. z o. o. has 52.02% of share in the share capital and Ammerviel Ltd., seared in Nicosia, Cyprus, in which Unimot Express Sp. z o. o. has 100% of shares. The company related with the Issuer is also PZL Sędziszów S.A. with its registered office in Sędziszów Małopolski, in which Mr. Adam Antoni Sikorski – the Chairman of the Supervisory Board owns 48.04% and Unimot Express SP. z o.o. owns 48.85% of share in the share capital. The unit related with the Issuer, due to be being subject to common control by Mr. Adam Antoni Sikorski – the Chairman of the Supervisory Board (indirectly by Zemadon Ltd.) is U.C. Energy Ltd. seated in Cyprus.

4.5 STANCE OF THE MANAGEMENT BOARD WITH REFERENCE TO THE POSSIBILITY OF ACHIEVING PREVIOUSLY PUBLISHED RESULT FORECASTS FOR THE GIVEN YEAR, IN THE LIGHT OF THE RESULTS PRESENTED IN THE QUARTERLY STATEMENT COMPARED WITH THE FORECASTED RESULTS.

The Issuer has not published consolidated results for the year 2018.

4.6 SEASONABILITY OF OPERATIONS

Operations of the Group are not characterized by significant seasonability.

4.7 THE PROCEEDINGS PENDING BEFORE A COURT, THE COMPETENT AUTHORITY FOR THE ARBITRARY PROCEEDINGS OR PUBLIC ADMINISTRATION BODY.

Neither the Issuer nor any of its subsidiaries is a party to the proceedings before a Court, a competent authority for the arbitral proceedings or a public authority concerning the obligations or receivables, the total value of which could significantly influence financial results.

Neither the Issuer nor any of its subsidiaries is a party to two or more proceedings before a Court, a competent authority for the arbitral proceedings or a public authority concerning the obligations or receivables, the total value of which could significantly influence financial results.

4.8 INFORMATION ON CONCLUDING BY THE ISSUER OR ITS SUBSIDIARY ONE OR MANY TRANSACTIONS WITH RELATED ENTITIES, IF SEPARATELY OR JOINTLY THEY ARE VITAL AND WERE CONCLUDED ON TERMS OTHER THAN AT ARM'S LENGTH

Transactions concluded by the Issuer or its subsidiary with affiliated entities have been conducted at arm's length.

4.9 OTHER INFORMATION THAT IN THE ISSUER'S OPINION IS VITAL TO EVALUATE ITS HR, PROPERTY, FINANCIAL CONDITION, FINANCIAL RESULT AND CHANGES TO THEM, AND INFORMATION THAT IS VITAL TO EVALUATE THE ABILITY TO FULFILL ISSUER'S COMMITTMENTS.

No information of this kind that needs to be revealed.

4.10 INDICATION OF FACTORS WHICH ACCORDING TO THE ISSUER WILL HAVE AN INFLUENCE ON THE ACHIEVED BY THE GROUP RESULTS IN THE PERSPECTIVE OF AT LEAST ANOTHER QUARTER.

According to the Issuer one of the most significant factors that influence the financial results in future reporting periods will be the amount of Diesel inland premium (difference between local market price and the price in the port fuel is delivered to the country) – the dominant assortment in the Group's sales structure. The amount of inland premium determines the range of possible to realise trade margin net of logistics costs (costs of transport, transhipment, quality control), costs of fuel bases capacity hiring, receivables insurance costs (following the adopted by the Group trade security policy) and also cost of realising NIT obligation. The area of widely understood logistics is subject to continual optimization. Growth of volumes provides a possibility to reduce these costs and ever stronger negotiating position towards service providers.

Moreover, a very relevant factor is availability of working capital to finance further growth of achieved turnover. The amount of working capital indispensable for financing depends on market fuel prices level (this concerns in particular Diesel prices). Prolonging present working capital facilities will also be vital.

4.11 EVENTS AFTER THE REPORTING DAY

No events after the balance sheet date that need to be revealed.

4.12 AMOUNTS AND TYPES OF ITEMS INFLUENCING THE ASSETS, LIABILITIES, EQUITY, NET RESULT OR CASH FLOWS, WHICH ARE UNUSUAL DUE TO THEIR TYPE, VALUE OR FREQUENCY

No such items.

4.13 INFORMATION ON WRITE-OFFS FOR IMPAIRMENT OF FINANCIAL ASSETS, TANGIBLE FIXED ASSETS, INTANGIBLE AND LEGAL ASSETS OR OTHER ASSETS AND REVERSAL OF SUCH WRITE-OFFS

No such write-offs.

4.14 INDICATION OF PREVIOUS PERIODS ERRORS ADJUSTMENTS

No such adjustments.

4.15 INFORMATION ON CHANGES IN ECONOMIC SITUATION AND CONDITIONS OF CONDUCTING THE ACTIVITY, WHICH HAVE VITAL INFLUENCE ON THE FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

No such information.

4.16 INFORMATION ON THE CHANGES IN THE MANNER (METHOD) OF VALUATING FAIR VALUE OF FINANCIAL INSTRUMENTS

No such information.

4.17 INFORMATION CONCERNING THE CHANGE IN CLASSIFYING FINANCIAL ASSETS AS A RESULT OF CHANGING THE GOAL OR USE OF THESE ASSETS

No such information.

4.18 INFORMATION CONCERNING THE ISSUANCE, REDEMPTION AND REIMBURSEMENT OF NON-EQUITY AND CAPITAL SECURITIES

No such information.

5. PRESENTATION OF BASIC ECONOMIC AND FINANCIAL SIZES OF THE CAPITAL GROUP

STATEMENT ON PROFITS AND LOSSES *in PLN thousand*	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Revenues from sales	679 878	661 680
Profits (losses) on financial instruments hedging sales	(2 441)	4 101
Cost of sold goods, products and materials	(657 211)	(631 455)
Gross profit on sales	**20 226**	**34 326**
Other operating revenues	386	344
Sales costs	(20 295)	(19 486)
Overheads	(5 672)	(3 544)
Other net profits/losses	(73)	23
Other operating costs	(58)	(563)
Profit/loss on operating activity	**(5 486)**	**11 100**
Financial revenues	4 924	41
Financial costs	(1 867)	(1 108)
Net financial costs	**3 057**	**(1 067)**
Profit/(loss) before taxation	**(2 429)**	**10 033**
Income tax	463	(2 097)
Net profit/(loss) for the financial year	**(1 966)**	**7 936**

In Q1 2018 the Group achieved growth in revenues on sales compared to Q1 2017 at the level of 1,8%. However, it needs to be stressed that since the present reporting period revenues and costs of wholesale energy trading through power exchange and brokerage platforms in Tradea Sp. z o.o. are not included in to the gross sales result. According to valid since 2018 IFRS 15 the result on this activity is directly included to financial revenues/costs (this refers to the amount of PLN 88,7 million of revenues and PLN 83,9 million of costs).

The level of revenues on sales published in the Current Report NO 18/2018 as an estimate did not consider application of IFRS 15 for this share of revenues yet.

Sales growth in Q1 2018 compared to Q1 2017 adjusted by the impact of applying IFRS 15 amounts 16,2% and is mainly driven by the growth in wholesale energy trading at Tradea Sp. z o.o. (sales of Issuer's main product lines: Diesel and bio-fuels and LPG remained at a similar level).

In Q1 2018 the Unimot Group recorded a net loss at the level of PLN -1,97 million against the net profit in the amount of PLN 7,94 million for Q1 of 2017.

Net loss in Q1 2018 is the result of the factors discussed in detail in item 3.2 of the present statement, in this the result of lower Diesel mandatory reserve valuation (driven by a significant change in the spread between Diesel spot and forwards quotations), which is identified by the Group as a non-business event of accounting influence only.

Therefore, further resulting values presented by the Group include also additional resulting values adjusted by this event.

COST BY TYPE STRUCTURE *in PLN thousand*	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
Amortisation	(1 375)	(1 120)
Energy and materials consumption	(763)	(707)
Foreign services	(18 291)	(17 106)
Taxes and charges	(409)	(786)
Remunerations	(3 553)	(2 693)

Social security and other benefits	(750)	(581)
Other cost by type	(2 173)	(1 087)
TOTAL COST BY TYPE	**(27 314)**	**(24 080)**

In Q1 2018 a significant growth in cost by kind and foreign services occurred, associated with sales services and also cost of receivables insurance in connection with the trade security policy adopted by the Group (other cost by type). Increased costs concern also continuation of investment activities, particularly in the area of new projects: building the AVIA stations network and Tankuj24 application and in the area of natural gas. The growth in the Group's scale of operations and also preparations to its further future growth have caused growth in employment in the Groups, and what follows growth in remunerations.

ASSETS STRUCTURE *in PLN thousand*	**31.03.2018**	**31.03.2017**
Fixed assets	**83 579**	**85 368**
Current assets	**537 767**	**469 629**
Inventory	221 313	225 728
Trade and other receivables	267 422	201 245
Financial resources and their equivalents	23 331	35 933
Other current assets	25 701	6 723
TOTAL ASSETS	**621 346**	**554 997**

LIABILITIES STRUCTURE *in PLN thousand*	**31.03.2018**	**31.03.2017**
Equity	**199 453**	**198 368**
Liabilities	**421 893**	**356 629**
Long-term liabilities	30 412	24 333
Short-term liabilities	391 481	332 296
TOTAL LIABILITIES	**621 346**	**554 997**

Both the level and structure of assets and liabilities as of 31st March 2018 do not demonstrate significant changes compared to the corresponding period of 31st March 2017.

Working capital (inventories + receivables + cash resources – trade liabilities) is stable.

Inventory level considers operating inventories level and value of the level due to mandatory reserve in the amount of PLN 148,5 million as of 31st March 2018 against PLN 131,1 million as of 31st March 2017.

RESULTS *in PLN thousand*	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
EBIT	(599)	11 100
EBITDA	776	12 220
GROSS RESULT	(2 429)	10 033
NET RESULT	(1 966)	7 936

* **EBIT index -->** *defined as profit before interest and taxes (ang. Earnings Before Interest and Taxes)*

****EBITDA index -->** *defined as profit before interest, taxes, impairment and amortisation (ang. Earnings Before Interest, Taxes, Depreciation and Amortization)*

In Q1 2018 the Group recorded EBIT value in the negative value of PLN -0,6 million, compared to PLN 11,1 million in Q1 2017, while in the scope of EBITDA in Q1 2018 the Group achieved PLN 0,8 million compared to PLN 12,2 million in Q1 2017 (down by 93,6 %).

RESULTS in PLN thousand - adjusted	**01.01.2018 - 31.03.2018**	**01.01.2017 - 31.03.2017**
EBITDA -adjusted	8 441	12 220
NET RESULT - adjusted	5 699	7 936

Results adjusted by incurred in Q1 costs of lower valuation of Diesel mandatory reserve (described in item 3.2 o the present statement), are by about 30% lower than the result in Q1 2017.

CASH FLOWS in PLN thousand	01.01.2018 - 31.03.2018	01.01.2017 - 31.03.2017
Profit/(loss) before taxation	(2 429)	10 033
Adjustments	(6 722)	(47 748)
Net operating cash flows	**(9 151)**	**(37 715)**
Incomes	80	368
Expenditures	(1 528)	(759)
Investment activity cash flows	**(1 448)**	**(391)**
Incomes	-	126 988
Expenditures	(3 483)	(47 393)
Financial activity cash flows	**(3 483)**	**79 595**
Financial resources and their equivalents status change	(14 082)	41 489
Influence of exchange rate changes concerning financial resources and their equivalents	964	(3 121)
Financial resources and their equivalents status change	**(13 118)**	**38 368**
Financial resources and their equivalents net of credits in the current account as of 1st January	**(104 043)**	**(156 539)**
Financial resources and their equivalents net of credits in the current account as of 31st March	**(117 161)**	**(118 171)**

At the end of Q1 2018 the Group achieved negative flows from operating, investment and financial activity. However, the values of negative flows are negative compared to the scale of conducted activity. This means that in Q1 2018 there were no significant changes in working capital financing sources (investment activity was insignificant).

6. INDICATOR AND COMPARATIVE ANALYSIS OF THE CAPITAL GROUP

The presented below indicator evaluation of the Group was conducted on the basis of consolidated financial statement for Q1 2018 and reference period.

Financial liquidity

The following ratios were used to assess the financial liquidity:

- **Current ratio - a ratio of current assets to short-term liabilities**. The ratio determining the ability of the Group to repay its current short-term liabilities in the medium term, this is after the realisation of owned stock, short-term financial assets, collection of short-term receivables and use of cash.
- **Quick ratio - a ratio of current assets net of stock to short-term liabilities.** The ratio determining the ability of the Group to repay its current short-term liabilities within a short time, this is after the realisation of short-term financial assets, collection of short-term receivables and use of cash on bank accounts.
- **Cash ratio - a ratio of cash balance to short-term liabilities.** The ratio determining the ability of the Group to immediately repay its current short-term liabilities within a short time, this is only after the realisation of owned cash on bank accounts.

FINANCIAL LIQUIDITY RATIOS	31.03.2018	31.03.2017
Current liquidity ratio	1,4	1,4
Quick liquidity ratio	0,8	0,7
Cash liquidity ratio	0,1	0,1

Liquidity ratio achieved at the end of Q1 2018 remains at safe levels.

The possessed experience in the scope of receivables hedging, systematic policy of controlling merchant limits and long-term cooperation with financial institutions allow to maintain liquidity ratios at proper levels.

Profitability

Profitability analysis is based on a group of ratios allowing to assess the effectiveness of the sales activities of the Group and the impact of individual groups of costs on its financial result:

- **Rate of return on sales -** return on sales sets the efficiency of carried out sales activities, that is, it allows you to specify the part of profit remaining in the company to cover the costs of its operation – after taking into account the direct costs of sale. Similarly, this ratio allows you to determine the effect of Group's direct sale costs on its result.
- **Gross profitability -** determines the performance of activities carried out by the Group, that is, in general allows the assessment part of the income remaining in the Group to cover tax, after taking into account the costs of financial activities and abnormal events. Similarly, this ratio, interpreted in conjunction with the above ratios of profitability, allows the assessment part of the result that is built not by operating activities, but results from the financial activities or impact of the abnormal events.
- **Net profitability -** determines the revenue percentage of the Group representing its net result, that is after the costs of its activities have been covered: sales, operating, financial and after taxes have been paid.
- **Return on equity (ROE):** a ratio of net profit to average state of equity during a financial year. The ratio allows the investors to assess the performance of utilisation of capital entrusted to the Group. It means the percentage share of funds earned by the Group (net result) that can be paid in the form of a dividend, to the capital brought by investors plus part of cash earned by the Group in previous years (equity).
- **Return on assets (ROA) –** a ratio of net profit to average state of assets during a financial year. The ratio allows the investors to assess the performance of utilisation of all assets owned by the Group.

PROFITABILITY RATIO	Q1 2018	Q1 2017
ROE	-1,0%	4,0%
ROA	-0,3%	1,4%
PROFIT RATE ON SALES	3,0%	5,2%
GROSS PROFITABILITY	-0,4%	1,5%
NET PROFITABILITY	-0,3%	1,2%

Drop of profitability ratios at all analysed levels is driven by the decrease of the achieved result compared to the corresponding period of the previous year. The lower financial results in Q1 2018 were influenced by the factors described in detail in item 3.2 of the present statement.

PROFITABILITY RATIOS - adjusted	Q1 2018	Q1 2017
PROFIT RATE ON SALES - adjusted	4,1%	5,2%
NET PROFITABILITY - adjusted	0,8%	1,2%

Profitability ratios adjusted by incurred in Q1 2018 cost of lower valuation of Diesel mandatory reserve (described in item 3.2 of the present statement) are lower than profitability ratios in Q1 2017.

Efficiency of action

The following rations were used to assess the efficiency of action:

- **Average collection period (days):** a ratio of trade receivables at the end of a financial year to revenue from net sales x 360. The ratio determines the average period in days which is followed by collection of receivables from invoices issued by a company. Due to the nature of the Group's activities, including the implementation of major contracts, you must expect high value of this ratio. In general, you should strive to minimise this ratio.

- **Creditor (days):** a ratio of short-term receivables against suppliers at the end of a financial year to revenue from net sales x 360 days. The ratio determines the average period in days which is followed by repayment of Group's liabilities. Due to the nature of the Group's activities, including the implementation of major contracts, you must expect high value of this ratio. In general, you should strive to maximise this ratio.

- **Inventory turnover (days):** a ratio of average state of inventory at the end of a financial year to revenue from net sales x 360. The ratio determines the average period in days during which the Group holds the stock before sale thereof. Considering the performance, you should strive to minimise this ratio.

Sformatowano: Kolor czcionki: Kolor niestandardowy (RGB(33;44;97)), Angielski (Zjednoczone Królestwo)

OPERATION EFFICIENCY RATIOS	Q1 2018	Q1 2017
Rotation of trade receivables in days (days)	36	27
Rotation of trade liabilities in days (days)	25	20
Inventory rotation in days (days)	29	31
Inventory rotation in days (days) - adjusted by mandatory reserve	10	13

The receivables and liabilities ratio show a slight shortening of settlements cycles compared to Q1 2017.

The inventory rotation ratio decreased from 31 days at the end of Q1 2017 to 29 days at the end of Q1 2018, in this mandatory reserve. The inventory rotation ratio adjusted by the value of the mandatory reserve decreased from 13 days at the end of Q1 2017 to 10 days at the end of Q1 2018, which means a very fast rotation of inventories (mainly Diesel).

Cash conversion cycle = a cycle from cash to cash
Cash to Cash = inventory cycle + receivable cycle – liability cycle
Cash to Cash = 29 days + 36 days – 25 days = 40 days

Adjusted by the value of mandatory provision cash conversion cycle amounts 21 days.

Debt assessment

The assessment of the degree of debt of the Group was made based on the following ratios:

- **Asset coverage ratio:** a ratio of the sum of equity value to the sum of total assets. The ratio determines the degree of coverage of the assets of the Group by its owned equities.
- **Debt ratio:** a ratio of total liabilities amount to value of assets in total. The ratio specifies to what extent the Company's assets were financed with its debt.

Sformatowano: Czcionka: Kolor czcionki: Automatyczny, Angielski (Zjednoczone Królestwo)

DEBT RATIO	31.03.2018	31.03.2017
Total debt ratio	67,9%	64,3%
Equity/assets ratio	32,1%	35,7%
Equity to fixed assets ratio	238,6%	232,4%
Total debt ratio - adjusted by credit for mandatory reserve	63,4%	57,2%

Debt ratios in Q1 2018 remain at the level similar to Q1 2017, which means that significant external financing sources of Group's business activity have not changed.

The positive assessment of the listed ratios is the basis for a positive assessment of the ability of the Group to comply with the commitments entered into and proves the absence of threats in this regard.

7. DESCRIPTION OF ISSUER CAPITAL GROUP'S VITAL ACHIEVEMENTS OR FAILURES IN THE DISCUSSED PERIOD ACCOMPANIED BY A SUMMARY OF MOST IMPORTANT EVENTS CONCERNING THE ISSUER

- **Building the AVIA stations chain – issuance goal**

As a result of the public issuance of J series shares UNIMOT acquired from the investors the amount of PLN 96,6 million (net), of which PLN 23 million it allocates to build the network of AVIA fuel stations on the basis of master franchising agreements. The new distribution channel makes it possible to reach the new segment of fuel customers – the retail customer.

Development of AVIA stations chain is accordant with the adopted assumptions. Until the end of 2017 the Company launched 15 AVIA stations. In Q1 2018 five new stations were launched and as of 31st March the chain included 20 AVIA stations. After the balance sheet date as of the preparation date of the present statement 2 new stations were launched.

UNIMOT is conducting simultaneous negotiations and discussions in several locations in Poland. Ultimately until the year 2020 UNIMOT plans to open jointly 100 of AVIA stations.

- **Tankuj24 application – implementing the issuance goal**

  On 17th May 2017 UNIMOT launched its announced application Tankuj24, for on-line fuel purchases. Since it was launched the application is available to be downloaded into smartphones and tablets from App Store and Google Play. The Tankuj24 application was presented during the XXIV International Petrol Station Fair taking place in Warsaw and received the Audience award of the international fair for innovativeness and innovative approach to fuel sales.

  

  At the beginning of November 2017, a new version of Tankuj24 application was launched, which introduced the system of recommending the application to potential customers by the previous ones and making it easier to define the customer credit card in the application.

  The company incessantly strives to cover with the project key regions of Poland. At the end of Q1 2018 purchases of fuel through the application can be made at 104 stations.

  As of 31st March 2018, the application was downloaded 55.000 times and 14 500 active users were registered in it.

- On 12th January the President of the Energy Regulatory Office issued new licensing decisions for Unimot S.A. in the scope of trade (in this abroad), production and storage of liquid fuels. The Company's rights to conduct commercial activity on the fuel market have been prolonged and extended The Company can trade aviation fuels, and within the storage concession it can render trans-shipment services as well as storing liquid fuels. The validity period of all concession has been prolonged until the end of 2030.

- UNIMOT has been recognized by the Forbes magazine to be the Leader of Polish Entrepreneurship. In the prestigious ranking Forbes Diamonds the Company took the 1st place. The ranking groups the fastest growing companies and best entrepreneurs. The Company also won the regional ranking of Forbes Diamond in Opolskie Voivodeship in the category of companies of the revenues above PLN 250 million. In total, almost 2 thousand companies were included into the ranking of Forbes.

- UNIMOT plans to actively participate in electromobility development in Poland. The Company is considering extending its product offer with electric vehicles charging stations. So as to achieve this goal the Company's Management Board signed in March 2017 preliminary agreement with Wanbang Charge Equipment Co. Ltd. (Star Charge) – the biggest independent EV charging stations operator in China. Within the concluded agreement UNIMOT will also analyse the possibility of producing electric chargers based on Star Charge solutions, as well as launch of common R&D centre in order to develop these technologies.

8. DESCRIPTION OF FACTORS AND EVENTS, INCLUDING UNUSUAL ONES, SUBSTANTIALLY INFLUENCING THE CONDENSED FINANCIAL STATEMENT

The most important factors influencing the financial results in the Group's operating segments (Diesel and bio-fuels, LPG, natural gas, electricity and petrol stations) have been presented in item 3.2 of the present statement.

Moreover, the factor influencing the financial results is maintaining independently the mandatory reserve of fuels:

- Unimot S.A. continues to independently maintain mandatory reserve in accordance with the Law on Obligatory Stocks (the Law of 16 February 2007 on stocks of petroleum, petroleum products and natural gas and the principles of proceedings in the situations of state's fuel security threat and disturbances on oil market, i.e. (Journal of Laws. 2014 pos. 1695, with future amendments) instead of charges (tickets) for external companies. On 28 February 2017 the Company signed a package of contracts with financial institutions and fuel depots operator, which enable the Issuer to purchase and increase the amount of the stored diesel oil under an independent creation of the mandatory reserve stock for the period until 30 June 2018. On 10th April the Company signed an annex to the agreement with fuel depots operator, which enables the Issuer to use storage space for independent creation of Diesel oil mandatory reserve for the period until 31st December 2019. Concluding the aforementioned agreements and independent maintenance of mandatory reserve combined with concluding transactions hedging Diesel market price, significantly decrease the cost of maintaining mandatory reserves, compared to charges (tickets) for external companies.

Sformatowano: Wcięcie: Z lewej: 0 cm, Wysunięcie: 0,75 cm, Odstęp Po: 0 pkt, Punktowane + Poziom: 1 + Wyrównanie: 0,63 cm + Wcięcie: 1,27 cm, Tabulatory: Nie w 1,27 cm

9. UNIMOT SA – SELECTED DATA

	in PLN thousand		in EUR thousand	
	31.03.2018	Comparative data*	31.03.2018	Comparative data*
I. Revenues from sales	658 637	646 388	157 629	150 705
II. Profit/loss on operating activity	(3 960)	11 407	(948)	2 660
III. Gross profit/loss	(5 684)	10 445	(1 360)	2 435
IV. Net profit/loss	(4 627)	8 508	(1 107)	1 984
V. Net operating cash flows	(8 017)	(36 014)	(1 919)	(8 397)
VI. Net investment activity cash flows	(1 099)	1 007	(263)	235
VII. Net financial activity cash flows	(3 064)	76 070	(733)	17 736
VIII. Total net financial flows	(11 216)	37 942	(2 684)	8 846
IX. Total assets	536 304	572 273	127 434	137 206
X. Liabilities and provisions for liabilities	343 916	375 258	81 719	89 971

XI. Long-term liabilities	21 830	14 561	5 187	3 491
XII. Short-term liabilities	322 085	360 697	76 532	86 479
XIII. Equity	192 388	197 015	45 714	47 236
XIV. Share capital	8 198	8 198	1 948	1 966
XV. Number of shares (in thousands of shares).	8 198	8 198	-	-
XVI. Profit (loss) per one ordinary share (in PLN/EUR)	(0,56)	1,06	(0,14)	0,25
XVII. Diluted profit (loss) per one ordinary share (in PLN/EUR)	(0,56)	1,06	(0,14)	0,25
XVIII. Book value per one share (in PLN/EUR)**	23,47	24,03	5,58	5,76
XIX. Diluted book value per one share (in PLN/EUR)**	23,47	24,03	5,58	5,76

* Data for items concerning the statement on financial condition are presented as of 31st December 2017 and for the items concerning the statement on total profits and the statement on cash flows for the period from 1st January 2017 to 31st March 2017.

** As of 31.03.2018 the number of shares used to calculate the profit per one ordinary share and the diluted profit per one ordinary share was 8 198ousand of shares.

** As of 31.12.2017 the number of shares used to calculate the profit per one ordinary share and the diluted profit per one ordinary share was 8 198 thousand of shares.

Selected financial data has been converted to EUR as follows:

Assets and liabilities items of the statement on financial condition have been converted to EUR according to the average exchange rate PLN/EUR 4.2085 announced by the National Bank of Poland valid as of 31.03.2018 and for the comparative data PLN/EUR 4.1709 as of 31.12.2017.

Particular items concerning the profit and loss balance and other total profits and cash flows have been calculated according to the exchange rate being an arithmetical average of average NBP exchange rates valid at the last calendar day of particular months, which amounted respectively PLN/EUR 4,1784 (3 months of 2018), PLN/EUR 4,2891 (3 months of 2017).

10. INTERIM CONDENSED STANDALONE FINANCIAL STATEMENT PREPARED ACCORDING TO INTERNAITONAL FINANCIAL REPORTING STANDARDS AND APPROVED BY THE EUROPEAN UNION

Condensed consolidated statement on financial condition

in PLN thousand	**31.03.2018** (unexamined)	**31.12.2017***	**31.03.2017*** (unexamined)
Fixed assets			
TANGIBLE FIXED ASSETS	16 291	15 678	16 516
INTANGIBLE ASSETS	15 693	15 727	14 138
Investments into subsidiaries	25 808	25 605	23 105
Other financial assets	391	593	31
Derivatives	-	-	4 187
Other long-term liabilities	6 374	7 078	7 089
Client contracts assets	3 053	-	-
Deferred income tax assets	108	-	2 558
Total fixed assets	**67 717**	**64 681**	**67 624**
Current assets			
Inventory	221 043	232 918	224 753
Client contracts assets	415	-	-
Trade and other receivables	202 997	220 889	194 941

Other financial assets	2 914	2 845	875
Derivatives	18 839	14 842	4 376
Income tax receivables	2 546	1 662	-
Financial resources and their equivalents	18 557	30 674	35 279
Other current assets	1 277	3 762	926
Total current assets	**468 587**	**507 592**	**461 150**
TOTAL ASSETS	**536 304**	**572 273**	**528 774**

** The Company has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2*

President of the Management Board	*Vice-President of the Management Board*	*Vice-President of the Management Board*
Maciej Szozda	*Robert Brzozowski*	*Marcin Zawisza*

Person preparing the report

Małgorzata Walnik

Condensed consolidated statement on financial condition (continued)

in PLN thousand	**31.03.2018** (unexamined)	**31.12.2017***	**31.03.2017*** (unexamined)
Equity			
Share capital	8 198	8 198	8 032
Hedge accounting capital	-	-	1 604
Other capitals	163 100	163 100	140 859
Retained profits	21 090	25 717	41 208
Equity in total	**192 388**	**197 015**	**191 703**
Long-term liabilities			
Liabilities due to loans and other debt instruments	3 096	3 022	15 124
Employee benefits liabilities	184	184	131
Derivatives	18 551	10 166	416
Client contracts liabilities	-	-	-
Deferred income tax reserve	-	1 189	-
Total long-term liabilities	**21 830**	**14 561**	**15 671**
Short-term liabilities			
Overdrafts	139 605	140 506	154 026

Liabilities due to loans and other debt instruments	2 327	2 366	2 338
Derivatives	24 866	19 047	8 386
Employee benefits liabilities	535	535	381
Income tax liabilities	-	-	586
Provisions	10 990	10 990	14 301
Client contracts liabilities	23 596	-	-
Trade and other liabilities	120 167	187 253	141 382
Total short-term liabilities	**322 085**	**360 697**	**321 400**
Total liabilities	**343 916**	**375 258**	**337 071**
TOTAL LIABILITIES	**536 304**	**572 273**	**528 774**

** The Company has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2*

President of the Management Board	*Vice-President of the Management Board*	*Vice-President of the Management Board*
Maciej Szozda	*Robert Brzozowski*	*Marcin Zawisza*

Person preparing the report

Małgorzata Walnik

Condensed standalone statement on total revenues

in PLN thousand	**01.01.2018 - 31.03.2018** (unexamined)	**01.01.2017 - 31.03.2017*** (unexamined)
Revenues from sales	661 078	642 287
Profits (losses) on financial instruments hedging sales	(2 441)	4 101
Cost of sold goods and materials	(639 716)	(613 740)
Gross profit on sales	**18 921**	**32 648**
Other operating revenues	378	344
Sales costs	(19 128)	(18 906)
Overheads	(4 002)	(2 593)
Other net profits/losses	(71)	5
Other operating costs	(57)	(91)
Profit/loss on operating activity	**(3 960)**	**11 407**
Financial revenues	66	56
Financial costs	(1 790)	(1 018)
Net financial costs	**(1 724)**	**(962)**
Profit/(loss) before taxation	**(5 684)**	**10 445**
Income tax	1 057	(1 937)

Net profit/(loss) for the financial year	**(4 627)**	**8 508**
Profit/loss per one share in PLN		
Basic	(0,56)	1,06
Diluted	(0,56)	1,06

Statement on total revenues

Net profit/(loss) for the financial year	**(4 627)**	**8 508**
Other total revenues that will be reclassified as profits or losses after complying with defined conditions		
Hedging instruments valuation after tax effect consideration	-	(2 117)
Other total revenues	**-**	**(2 117)**
Total profits for the financial year	**(4 627)**	**6 391**

* The Company has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2

President of the Management Board	*Vice-President of the Management Board*	*Vice-President of the Management Board*
Maciej Szozda	*Robert Brzozowski*	*Marcin Zawisza*

Person preparing the report

Małgorzata Walnik

Condensed standalone statement on cash flows

in PLN thousand	**01.01.2018 - 31.03.2018** (unexamined)	**01.01.2017 - 31.03.2017*** (unexamined)
Operating cash flows		
Profit/(loss) before taxation	**(5 684)**	**10 445**
Adjustments with items:		
Tangible fixed asset amortisation	715	628
Intangible assets impairment	114	17
Loss (profit) due to exchange rate differences	(965)	1 895
(Profit)/loss on sale of tangible fixed assets	71	(5)
Net interests, transactional costs (concerning credits and loans) and dividends	1 723	949
Receivables status change	20 089	13 867
Inventory status change	11 875	7 881
Client contracts assets status change	(3 467)	-
Client contracts liabilities status change	23 596	-
Trade and other short-term liabilities status change	(66 158)	(64 514)
Status change of assets/(liabilities) due to hedging instruments	10 207	(4 940)
Provisions status change	(1 189)	(300)
Income tax paid/returned	1 057	(1 937)
Net operating cash flows	**(8 017)**	**(36 014)**
Investment activity cash flows		
Revenues on tangible fixed assets sale	38	33

Received interests	29	197
Revenues on loans	8	-
Other revenues (outflows) on investment activity	-	1 276
Tangible fixed assets purchase	(802)	(310)
Intangible assets purchase	(80)	(174)
Loans granted	(40)	-
Other entities acquisition	(252)	-
Other investments acquisition	-	(15)
Net investment activity cash flows	**(1 099)**	**1 007**
Net financial activity cash flows		
Net revenues from the issuance of shares	-	99 000
Contracting credits, loans and other debt instruments	-	27 868
Purchases of shares of possessed subsidiaries	-	(4 200)
Repayment of credits, loans and other debt instruments	-	(42 598)
Payment of liabilities due to financial lease contracts	(782)	(627)
Paid interests and transactional costs (concerning credits and loans)	(2 282)	(1 002)
Other financial expenses - costs of shares issuance	-	(2 371)
Net financial activity cash flows	**(3 064)**	**76 070**
Financial resources and their equivalents status change	**(12 180)**	**41 063**
Influence of exchange rate changes concerning financial resources and their equivalents	964	(3 121)
Financial resources and their equivalents status change	**(11 216)**	**37 942**
Financial resources and their equivalents net of credits in the current account as of 1st January	**(109 832)**	**(156 689)**
Financial resources and their equivalents net of credits in the current account as of 31st December	**(121 048)**	**(118 747)**

* The Company has applied the retrospective method with a combined result of first application of IFRS 9 and IFRS 15 in retain profits since 1st January 2018. According to the selected method comparative data is not converted. Information on application method has been presented in note 3.1.2

President of the Management Board — *Vice-President of the Management Board* — *Vice-President of the Management Board*

Maciej Szozda — *Robert Brzozowski* — *Marcin Zawisza*

Person preparing the report

Małgorzata Walnik

Condensed standalone statement on changes in equity

in PLN thousand	Share capital	Hedge accounting capital	Other capitals (including own shares)	Retained profits	**Total equity**
Equity as of 1st January 2017	**5 832**	**3 721**	**46 430**	**32 700**	**88 683**
Total profits for the financial year	**-**	**(2 117)**	**-**	**8 508**	**6 391**
- Net profit for the period	-	-	-	8 508	**8 508**
- Other total revenues for the financial year	-	(2 117)	-	-	**(2 117)**
Transactions with Parent Equity's owners recognized directly in equity					
Additional payments from and payments to the owners	2 200	-	94 429	-	**96 629**
Dividend	-	-	-	-	**-**
Issuance of shares	*2 200*	-	-	-	***2 200***
Issuance of shares above the nominal value	-	-	*94 429*	-	***94 429***
Equity as of 31st March 2017	**8 032**	**1 604**	**140 859**	**41 208**	**191 703**
(unexamined)					
Equity as of 1st January 2017	**5 832**	**3 721**	**46 430**	**32 700**	**88 683**
Total profits for the financial year	**-**	**(3 721)**	**-**	**25 273**	**21 552**

- Net profit for the period	-	-	-	25 273	**25 273**
- Other total revenues for the financial year	-	(3 721)	-	-	**(3 721)**
Transactions with Parent Equity's owners recognized directly in equity					
Additional payments from and payments to the owners	2 366	-	94 251	(9 837)	**86 780**
Dividend	-	-	-	*(9 837)*	***(9 837)***
Issuance of shares	*2 366*	-	*(166)*	-	***2 200***
Issuance of shares above the nominal value	-	-	*94 417*	-	***94 417***
Profit transfer	-	-	22 419	(22 419)	-
Equity as of 31st December 2017	**8 198**	**-**	**163 100**	**25 717**	**197 015**
Equity as of 1st January 2018	**8 198**	**-**	**163 100**	**25 717**	**197 015**
Application effect of IFRS 15 and IFRS 9	**-**	**-**	**-**	**-**	**-**
Data adjusted by the influence of IFRS 15 and IFRS 9 as of 1st January 2018	**8 198**	**-**	**163 100**	**25 717**	**197 015**
Total profits for the financial year	-	-	-	(4 627)	**(4 627)**
Net profit/(loss) for the period	-	-	-	*(4 627)*	***(4 627)***
Equity as of 31st March 2018	**8 198**	**-**	**163 100**	**21 090**	**192 388**

(unexamined)

President of the Management Board	*Vice-President of the Management Board*	*Vice-President of the Management Board*
Maciej Szozda	*Robert Brzozowski*	*Marcin Zawisza*

Person preparing the report

Małgorzata Walnik

11. CONVERSION OF STANDALONE COMPARABLE DATA

Following the change in the accounting policy with reference to inventory valuation at fair value in 2017 the Company has introduced the following presentation changes to comparable data for Q1 2017 (changes described in the accounting policy in note 3.2 of the Standalone Annual Statement of Unimot S.A. for 2017).

The Company has distinguished in the statement on financial condition in a separate item: investment value in subsidiaries in the amount of PLN 23 105 thousand, in assets: value of long-term derivatives in the amount of PLN 4 187 thousand and short-term ones in the amount of PLN 4 376 thousand, in liabilities: value of long-term derivatives in the amount of PLN 416 thousand, short-term ones in the amount of PLN 8 386 thousand and from the item "Provisions" has moved the provisions to costs in the amount of PLN 36 thousand to the item "Trade and other liabilities".

In the statement on total revenues the Group has made presentation changes and so: in the cost of sold goods it included inventories valuation to fair value in the amount of – PLN 14 563 thousand (loss), balance valuation of settlements in the amount of PLN 14 374 thousand, realised exchange rate differences in the amount of PLN 7 944 thousand, which previously were presented in the item "Other net profits/losses" and moved from the item "Profits/losses on financial instruments hedging sales" the value of PLN 308 thousand to the item "Other net profits/losses".

In the statement on cash flows due to the change of presenting derivatives, provisions for costs and income tax liabilities the Group has made the changes in the items "Exchange rate loss/(profit)" in the amount of PLN 3 517 thousand, in the item "Status change of short-term liabilities due to trade and other receivables" in the amount of PLN 1 684 thousand, in the item "Status change of assets/(liabilities) due to derivatives" in the amount of PLN 4 940 thousand, in the item "Provisions" in the amount of PLN 14 thousand, in the item "Receivables status change" in the amount of PLN 275 thousand and additionally the

Group has moved from investment activity to financial activity purchases of shares in already owned subsidiaries in the amount of PLN 4 200 thousand.

Standalone statement on financial condition as of 31.03.2017.

in PLN thousand	Published data	Presentation changes	Data after presentation changes
Fixed assets			
TANGIBLE FIXED ASSETS	16 516		16 516
INTANGIBLE ASSETS	14 138		14 138
Investments into subsidiaries	-	23 105	23 105
Other financial assets	23 136	(23 105)	31
Derivatives	-	4 187	4 187
Other long-term liabilities	7 089	-	7 089
Client contracts assets	-	-	-
Deferred income tax assets	2 558	-	2 558
Total fixed assets	**63 437**	**4 187**	**67 624**
Current assets			
Inventory	224 753	-	224 753
Client contracts assets	-	-	-
Trade and other receivables	194 941	-	194 941
Other financial assets	6 373	(5 498)	875
Derivatives	-	4 376	4 376
Income tax receivables	-		-
Financial resources and their equivalents	35 279	-	35 279
Other current assets	926	-	926
Total current assets	**462 272**	**(1 122)**	**461 150**
TOTAL ASSETS	**525 709**	**3 065**	**528 774**
Equity			
Share capital	8 032	-	8 032
Hedge accounting capital	1 604	-	1 604
Other capitals	140 859	-	140 859
Previous years' profits and current year results	41 208	-	41 208
Total equity	**191 703**	**-**	**191 703**
Long-term liabilities			
Liabilities due to credits, loans and other debt instruments	15 124	-	15 124
Employee benefits liabilities	131	-	131
Derivatives	-	416	416
Client contracts liabilities	-	-	-
Deferred income tax reserve	-	-	-
Total long-term liabilities	**15 255**	**416**	**15 671**
Short-term liabilities			
Overdrafts	154 026	-	154 026
Liabilities due to loans and other debt instruments	8 075	(5 737)	2 338
Derivatives	-	8 386	8 386
Employee benefits liabilities	381	-	381
Income tax liabilities	586	-	586
Provisions	14 337	(36)	14 301
Client contracts liabilities	-	-	-
Trade and other liabilities	141 346	36	141 382
Total short-term liabilities	**318 751**	**2 649**	**321 400**
Total liabilities	**334 006**	**3 065**	**337 071**
TOTAL LIABILITIES	**525 709**	**3 065**	**528 774**

Standalone statement on total revenues for the period 01.01.2017 - 31.03.2017.

in PLN thousand	Published data	Presentation changes	Data after presentation changes

Revenues from sales	642 287	-	642 287
Profits (losses) on financial instruments hedging sales	3 793	308	4 101
Cost of sold goods and materials	(621 495)	7 755	(613 740)
Gross profit on sales	**24 585**	**8 063**	**32 648**
Other operating revenues	344	-	344
Sales costs	(18 906)	-	(18 906)
Overheads	(2 593)	-	(2 593)
Other net profits/losses	8 068	(8 063)	5
Other operating costs	(91)	-	(91)
Profit on operating activity	**11 407**	**-**	**11 407**
Financial revenues	56	-	56
Financial costs	(1 018)	-	(1 018)
Net financial costs	**(962)**	**-**	**(962)**
Profit before taxation	**10 445**	**-**	**10 445**
Income tax	(1 937)	-	(1 937)
Net profit for the financial year	**8 508**	**-**	**8 508**
Profit per one share (in PLN)			
Basic	1,06	-	1,06
Diluted	1,06	-	1,06
Other total revenues that will be reclassified as profits or losses after complying with defined conditions			
Hedging instruments valuation after tax effect consideration	(2 117)	-	(2 117)
Other total net profits for the financial year, after taxation	**(2 117)**	**-**	**(2 117)**
Total profits for the financial year	**6 391**	**-**	**6 391**

Standalone statement on cash flows for the period 01.01.2017 - 31.03.2017.

in PLN thousand	**Published data**	**Presentation changes**	**Data after presentation changes**
Operating cash flows			
Profit before taxation	**10 445**		**10 445**
Adjustments with items:			
Tangible fixed asset amortisation	628		628
Intangible assets impairment	17	-	17
Loss (profit) due to exchange rate differences	(1 622)	3 517	1 895
Profit on sales of other investments	-	-	-
(Profit)/loss on sale of tangible fixed assets	(5)	-	(5)
Net interests, transactional costs (concerning credits and loans) and dividends	949	-	949
Receivables status change	14 142	(275)	13 867
Inventory status change	7 881	-	7 881
Client contracts assets status change	-	-	-
Client contracts liabilities status change	-	-	-
Trade and other short-term liabilities status change	(66 198)	1 684	(64 514)
Status change of assets/(liabilities) due to hedging instruments	-	(4 940)	(4 940)
Provisions status change	(314)	14	(300)
Income tax paid/returned	(1 937)	-	(1 937)

Net operating cash flows	**(36 014)**	**-**	**(36 014)**
Investment activity cash flows			
Revenues on tangible fixed assets sale	33	-	33
Received interests	197	-	197
Other revenues (outflows) on investment activity	1 276	-	1 276
Tangible fixed assets purchase	(310)	-	(310)
Intangible assets purchase	(174)	-	(174)
Purchases of shares of possessed subsidiaries	(4 200)	4 200	-
Other investments acquisition	(15)	-	(15)
Net investment activity cash flows	**(3 193)**	**4 200**	**1 007**
Net financial activity cash flows			
Net revenues from the issuance of shares	99 000	-	99 000
Contracting credits, loans and other debt instruments	27 868	-	27 868
Purchases of shares of possessed subsidiaries	-	(4 200)	(4 200)
Repayment of credits, loans and other debt instruments	(42 598)	-	(42 598)
Payment of liabilities due to financial lease contracts	(627)	-	(627)
Paid interests and transactional costs (concerning credits and loans)	(1 002)	-	(1 002)
Other financial expenses - costs of shares issuance	(2 371)	-	(2 371)
Net financial activity cash flows	**80 270**	**(4 200)**	**76 070**
Financial resources and their equivalents status change	**41 063**	**-**	**41 063**
Influence of exchange rate changes concerning financial resources and their equivalents	(3 121)	-	(3 121)
Financial resources and their equivalents status change	**37 942**	**-**	**37 942**
Financial resources and their equivalents net of credits in the current account as of 1st January	**(156 689)**	**-**	**(156 689)**
Financial resources and their equivalents net of credits in the current account as of 31st March	**(118 747)**	**-**	**(118 747)**

Zawadzkie, 15th May 2018

………………………………………
Maciej Szozda
President of the Management Board of Unimot S.A.

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Robert Brzozowski
Vice-President of the Management Board of Unimot S.A.

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Marcin Zawisza
Vice-President of the Management Board of Unimot S.A.

………………………………………
Małgorzata Walnik
Person preparing the report